



Supplemental Data
for the Consolidated Financial Results
the 2nd Quarter of the Fiscal Year
Ending March 2017 (FY16 2Q)

株式会社フェイス

Consolidated Financial Results
for the 2nd Quarter of the Fiscal Year
Ending March 2017 (FY16 2Q)

Highlights of Consolidated Financial Result

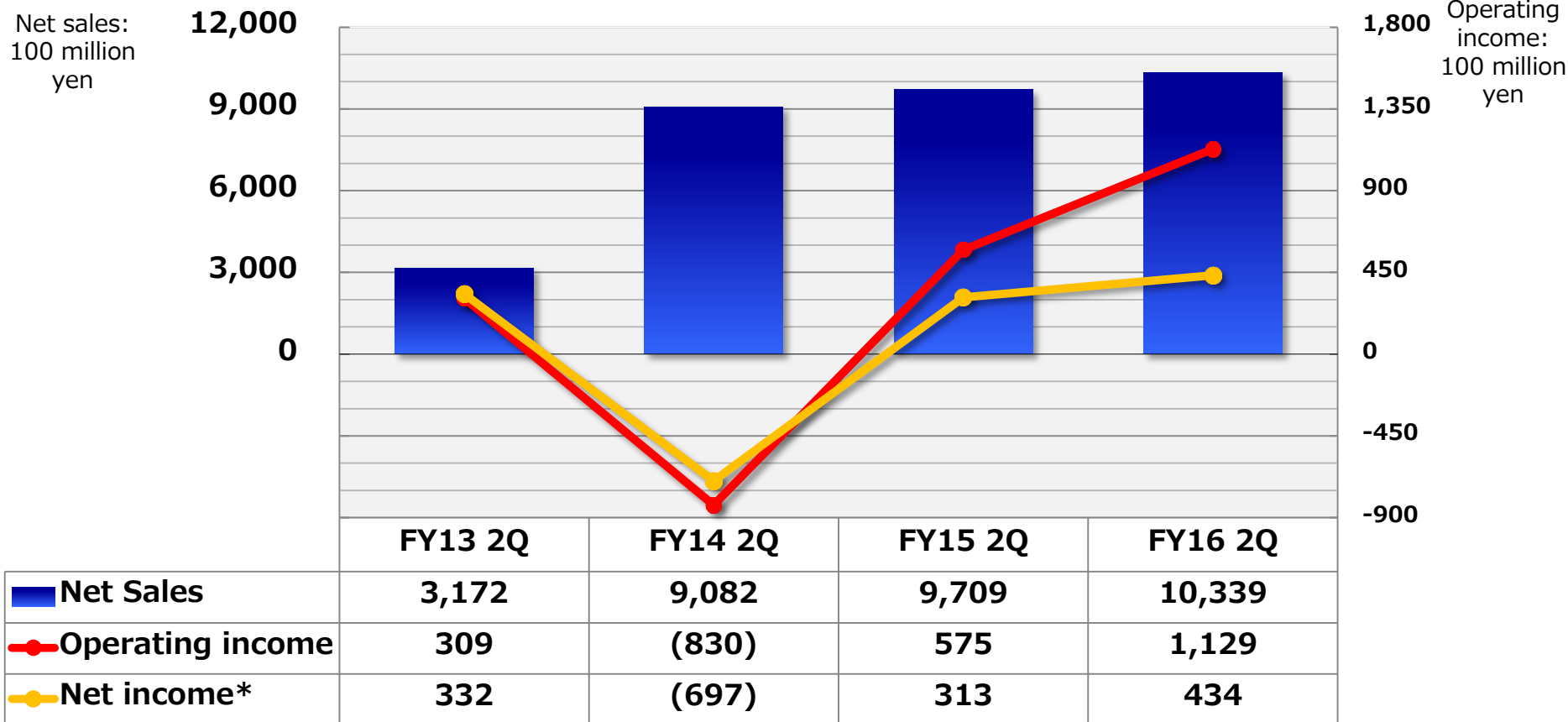


Although the Contents Business and the Point service Business suffered declined in profitability, the Columbia Business was favorable.

Net Sales : 10,339 million yen (+6.5%)

Operating income : 1,129 million yen (+96.2%)

Net income* : 434million yen (+38.5%)

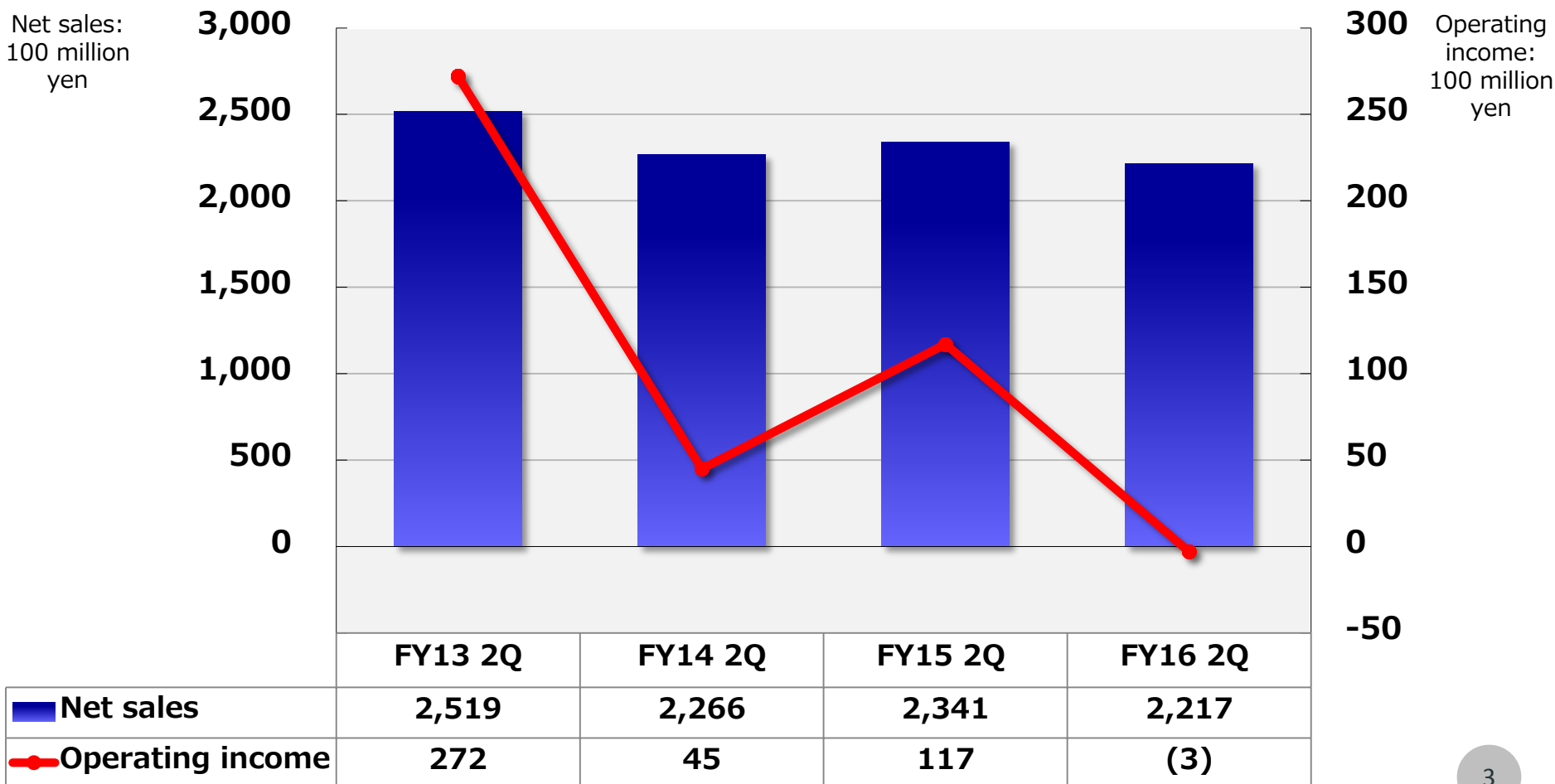


※Net income term attributable to owners of the parent.

Results of the Content Business



Net Sales : 2,217 million yen (a decrease of 5.3% quarter over quarter).
 Content distribution, sound source production, etc. were lower than the previous year.
 Operating loss : 3 million yen. Decrease in existing business, losses of newly consolidated subsidiary, etc.

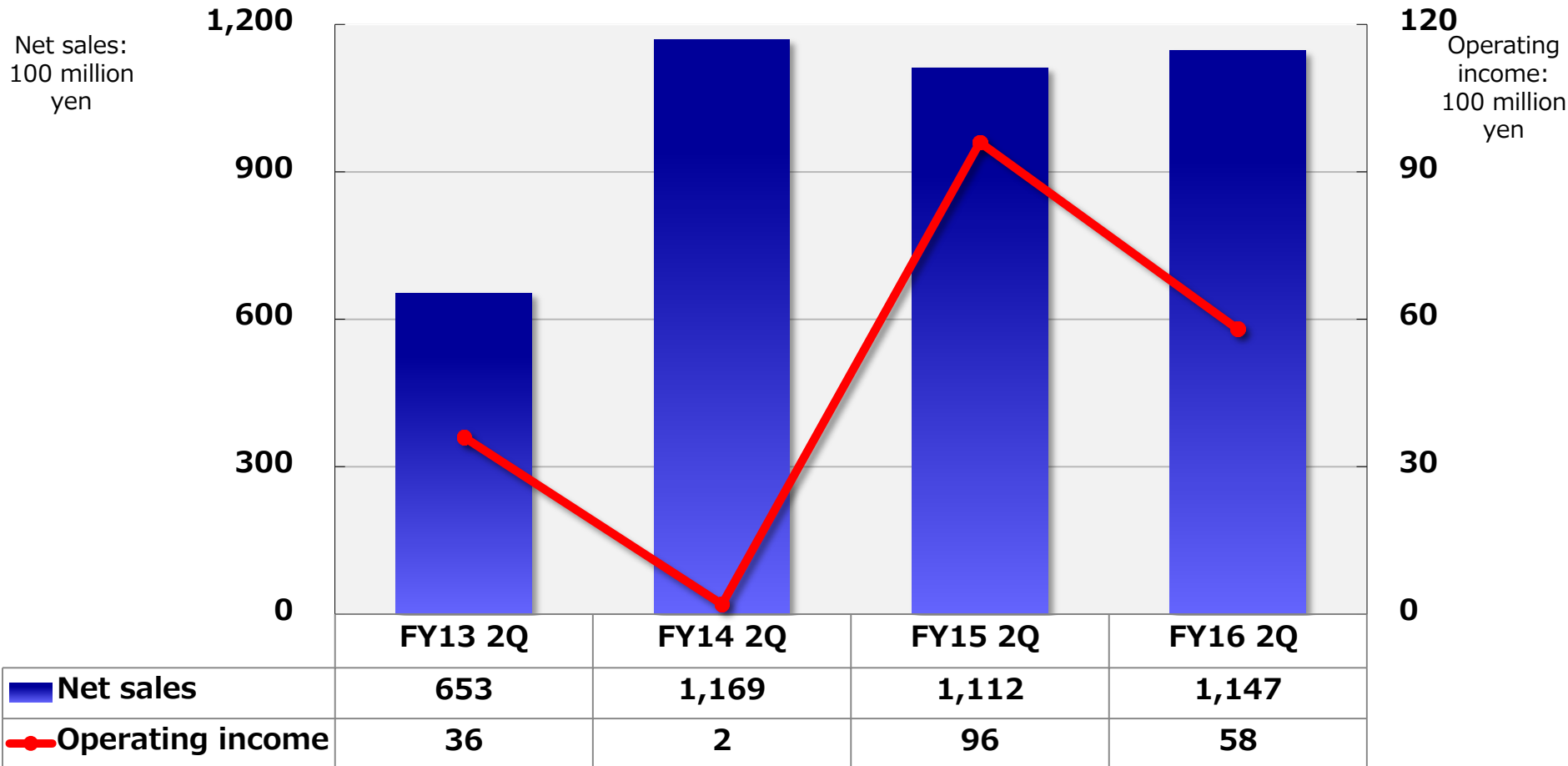


Results of the Point Service Business



Net sales : 1,147 million yen, an increase of 3.1% quarter over quarter. Expended to multiple regional stores by the self liquidation business.

Operating income : 58 million yen(an decrease of 39.7% quarter over quarter). Established Tokyo office for new business and increase in personnel expenses etc.



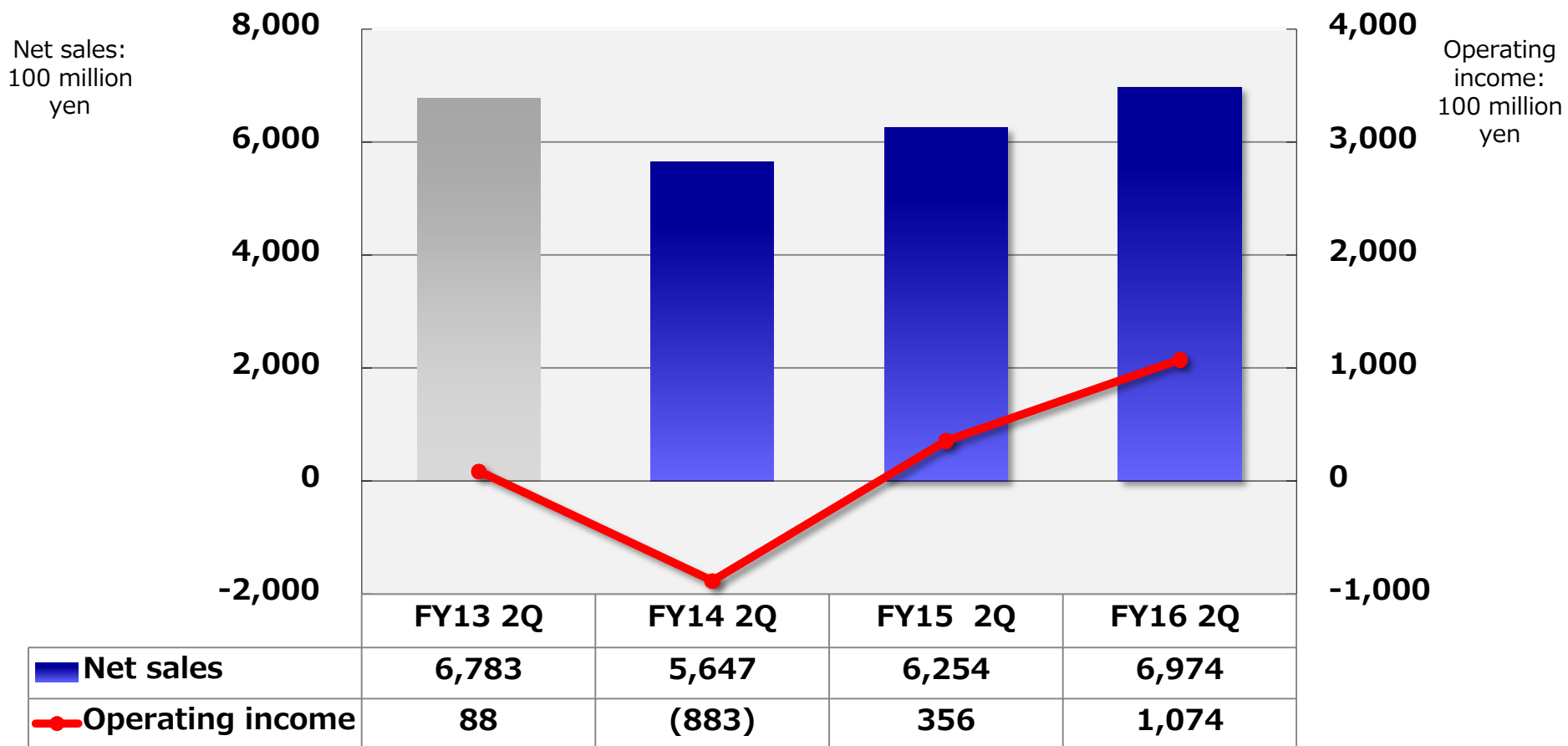
Results of the Columbia Business



Higher sales and profit of animation-related titles, game software, and artist management-related business sales.

Net sales : 6,974 million yen (+11.5%)

Operating income : 1,074 million yen (+201.7%)



※The Columbia Business joined the Faith Group since FY14.

FY16 2Q Consolidated Segment (Compared with the Previous Fiscal Year)



(Unit: million yen)

	FY15	FY16 (forecast)	Year-on-year	Year-on-year
			change (amount)	change (%)
Net sales	9,709	10,339	+630	+6.5%
Content Business	2,341	2,217	(124)	-5.3%
Point Service Business	1,112	1,147	+35	+3.1%
Columbia Business	6,254	6,974	+720	+11.5%
Operating income	575	1,129	+554	+96.3%
Content Business	117	(3)	(120)	—
Point Service Business	96	58	(38)	-39.7%
Columbia Business	356	1,074	+718	+201.7%
Adjustment amount*	5	—	(5)	—
Ordinary income	580	1,083	+503	+86.7%
Net income attributable to shareholders of the parent	313	434	+121	+38.7%

※The adjustment is due to the elimination of inter-segment transactions.

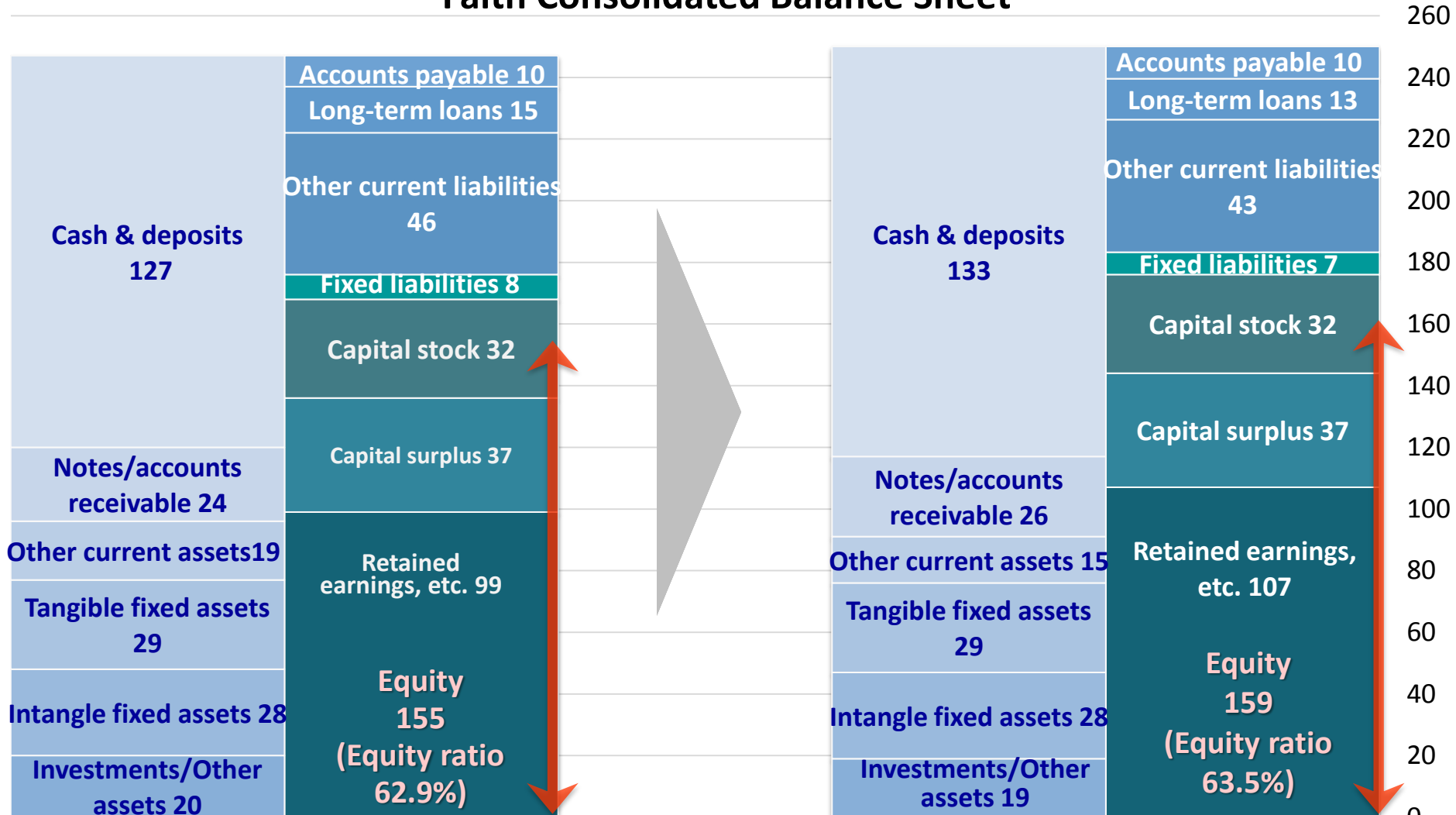
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Consolidated Balance Sheet



Faith Consolidated Balance Sheet

(Unit: million yen)



End of March 2016:

Total assets 24,700 million yen

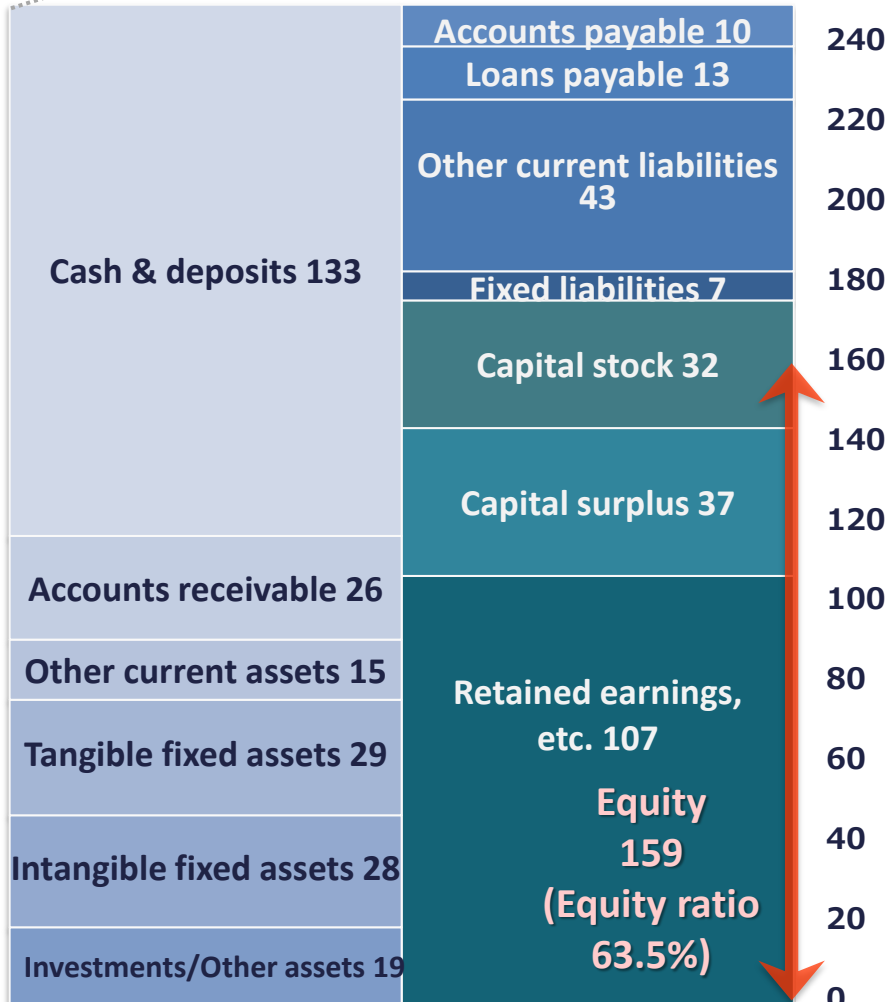
End of September 2016:

Total assets 25,000 million yen

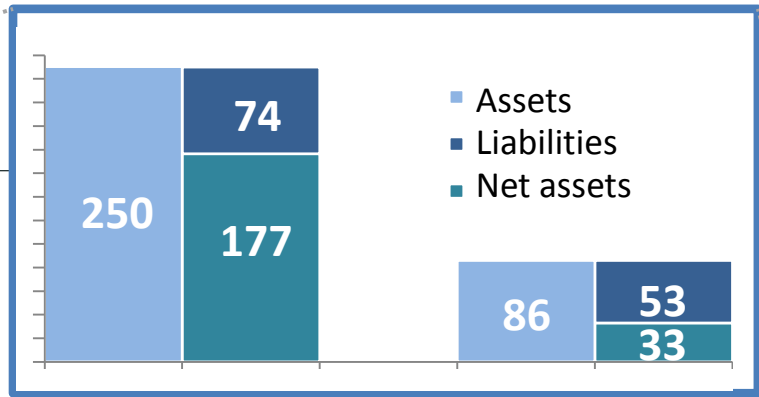
Balance Sheet (Faith/Columbia)



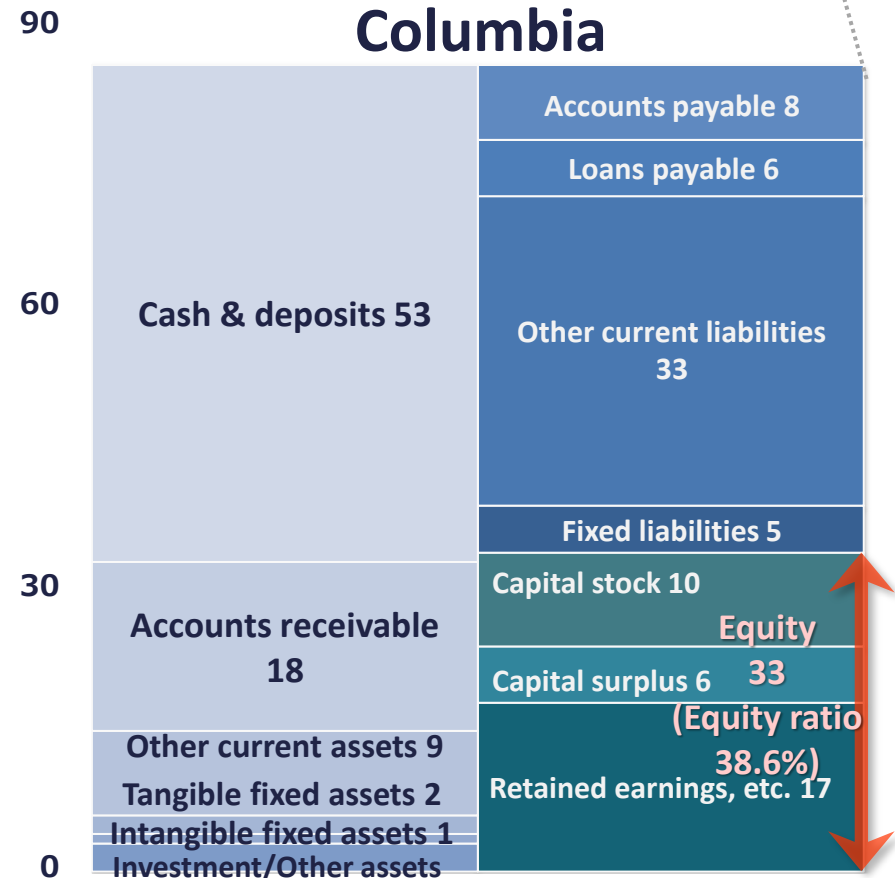
Faith



260
240
220
200
180
160
140
120
100
80
60
40
20
0



Columbia



90
60
30
0

End of September 2016:
Total assets 25,000 million yen

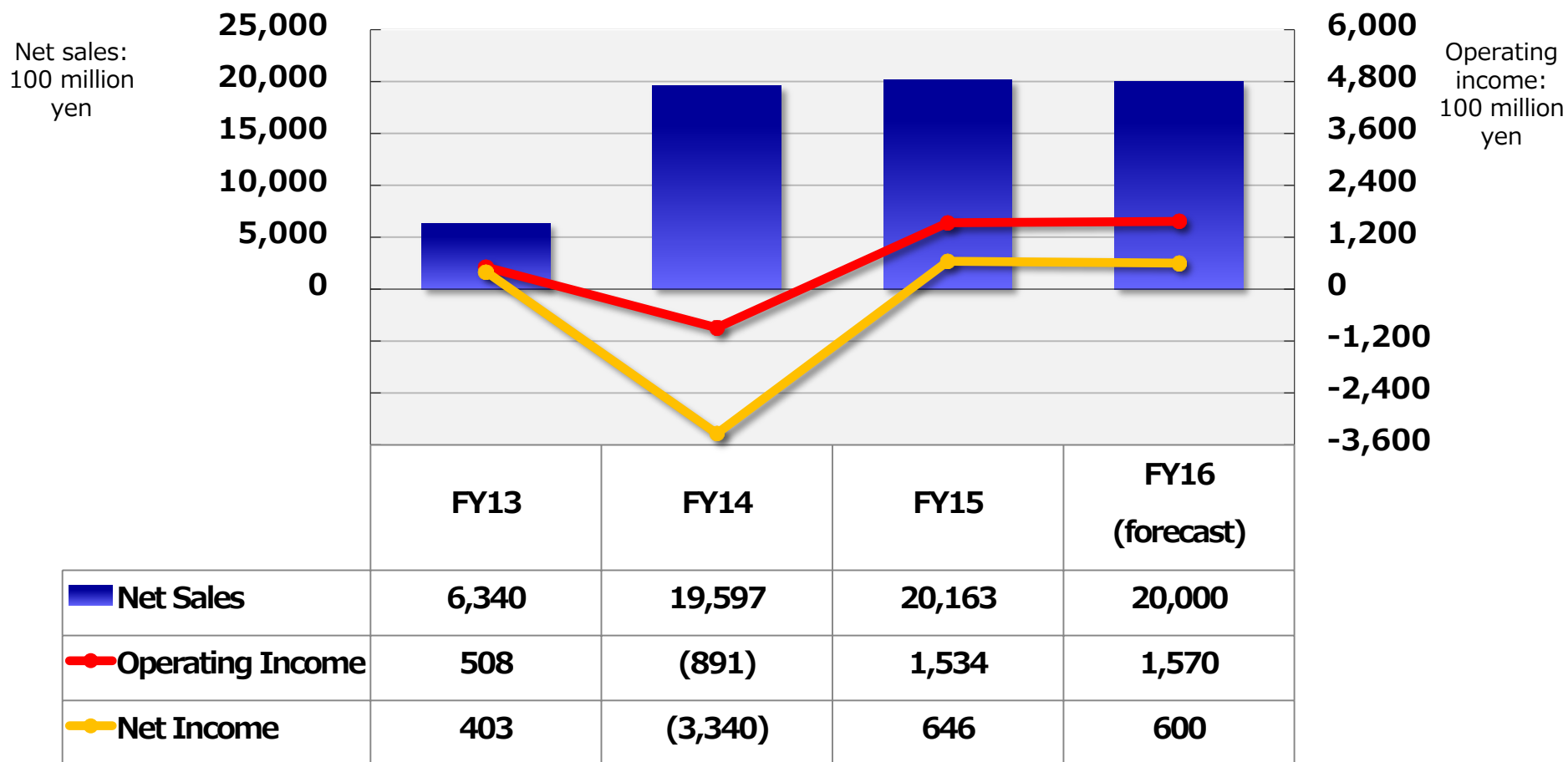
³ End of September 2016:
Total assets 8,600 million yen

FY16 Business Performance
Forecast

FY16 Full Year Business Performance Forecast



At the beginning of the year, we predicted a substantial decline in profit compared to the previous fiscal year. Reflecting midterm results, we anticipate net sales of 20,000 million yen and operating income of 1,570 million yen, which is roughly as same as the previous fiscal year.



※Net income attributable to owners of the parent.

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FY16 Business Performance Forecast by Segment



(Unit: million yen)

	FY15	FY16 (forecast)	Year-on-year change (amount)	Year-on-year change (%)
Net Sales	20,163	20,000	(163)	-0.8%
Content Business	4,549	4,900	+351	+7.7%
Point Service Business	2,306	2,000	(306)	-13.3%
Columbia Business	13,306	13,100	(206)	-1.6%
Operating Income	1,534	1,570	+36	+2.3%
Content Business	128	125	(3)	-2.8%
Point Service Business	198	150	(48)	-24.6%
Columbia Business	1,201	1,295	+94	+7.8%
Adjustment *	5	—	(5)	—
Ordinary income	1,529	1,470	(59)	-3.9%
Net income attributable to shareholders of the parent	646	600	(46)	-7.1%

※The adjustment is due to the elimination of inter-segment transactions.

Notice

This document and its supporting documents contain projections of our company's future performance. These are estimates by the management of Faith based on currently available information. There are potential risks and uncertainties that may affect the results. Please be advised that actual performance may differ significantly from the forecast.



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