



Supplemental Data  
for the Consolidated Financial  
Results for the Full Fiscal Year  
Ending March 2016 (FY2015)

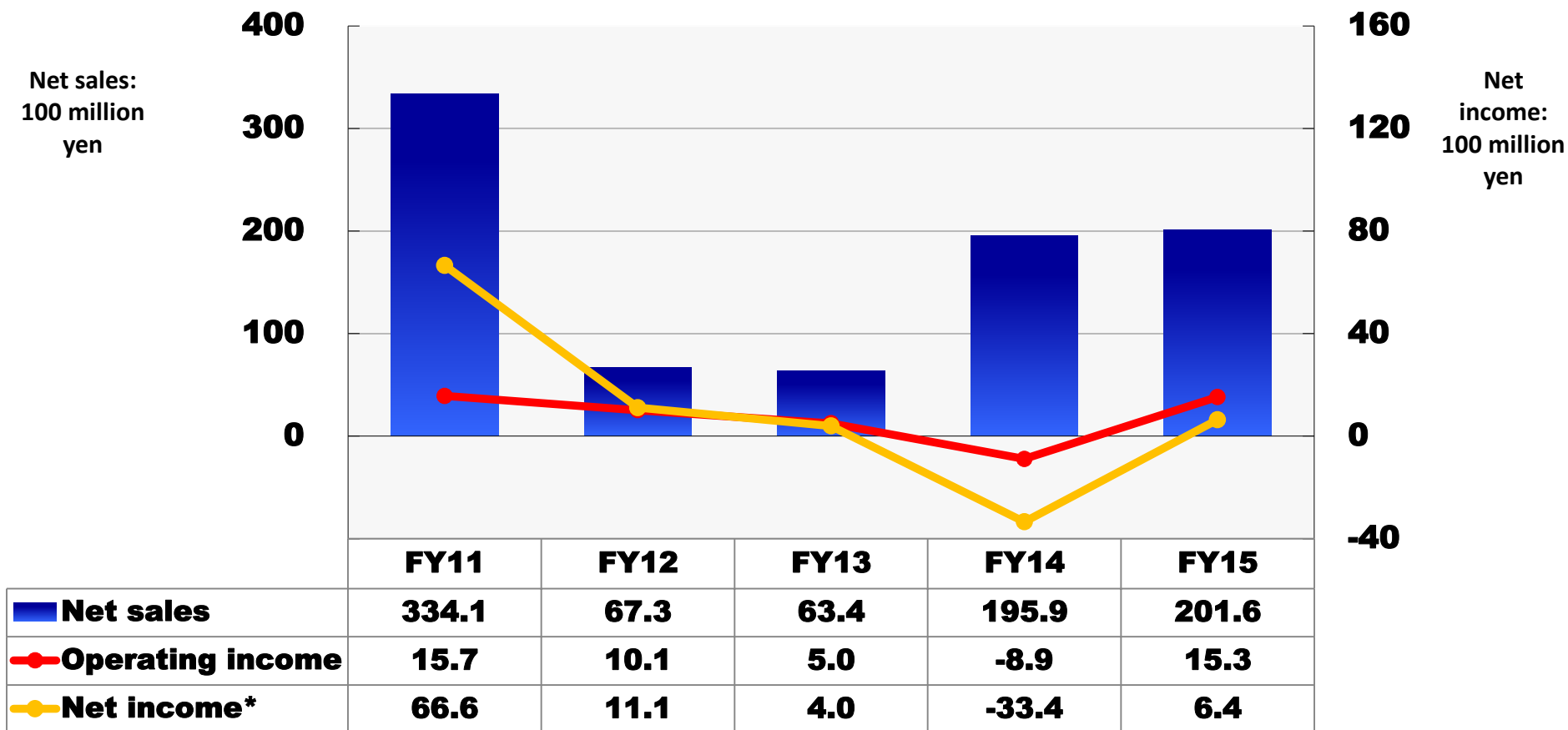
株式会社フェイス

**Consolidated Financial Results  
for the Full Fiscal Year Ending March 2016  
(FY2015)**

# Consolidated Financial Result Highlights for FY 2015



In line with the strengthened development of services in response to the market environment and Nippon Columbia's return to profitability, the Faith Group recorded net sales of ¥20,160 million, operating income of ¥1,530 million, and net income attributable to the shareholders of the parent company of ¥640 million.



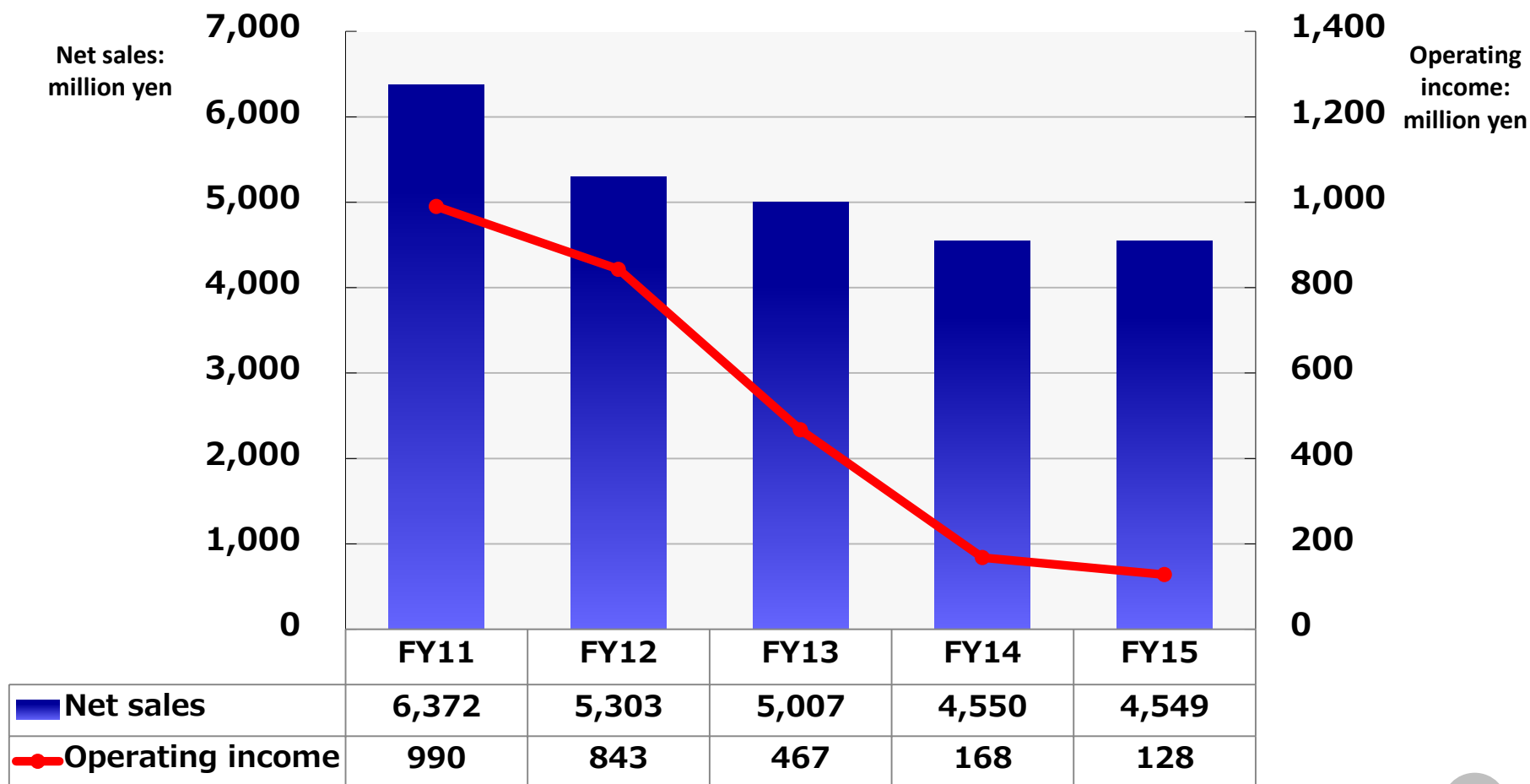
※Net income for the current term attributable to shareholders of the parent company

※Following the disposal of the Company's consolidated subsidiary WebMoney Corporation in July 2011, the Electronic Money Business was eliminated and sales revenue and operating income have not been recorded in this segment since FY 2012.

# Results of the Content Business During FY 2015



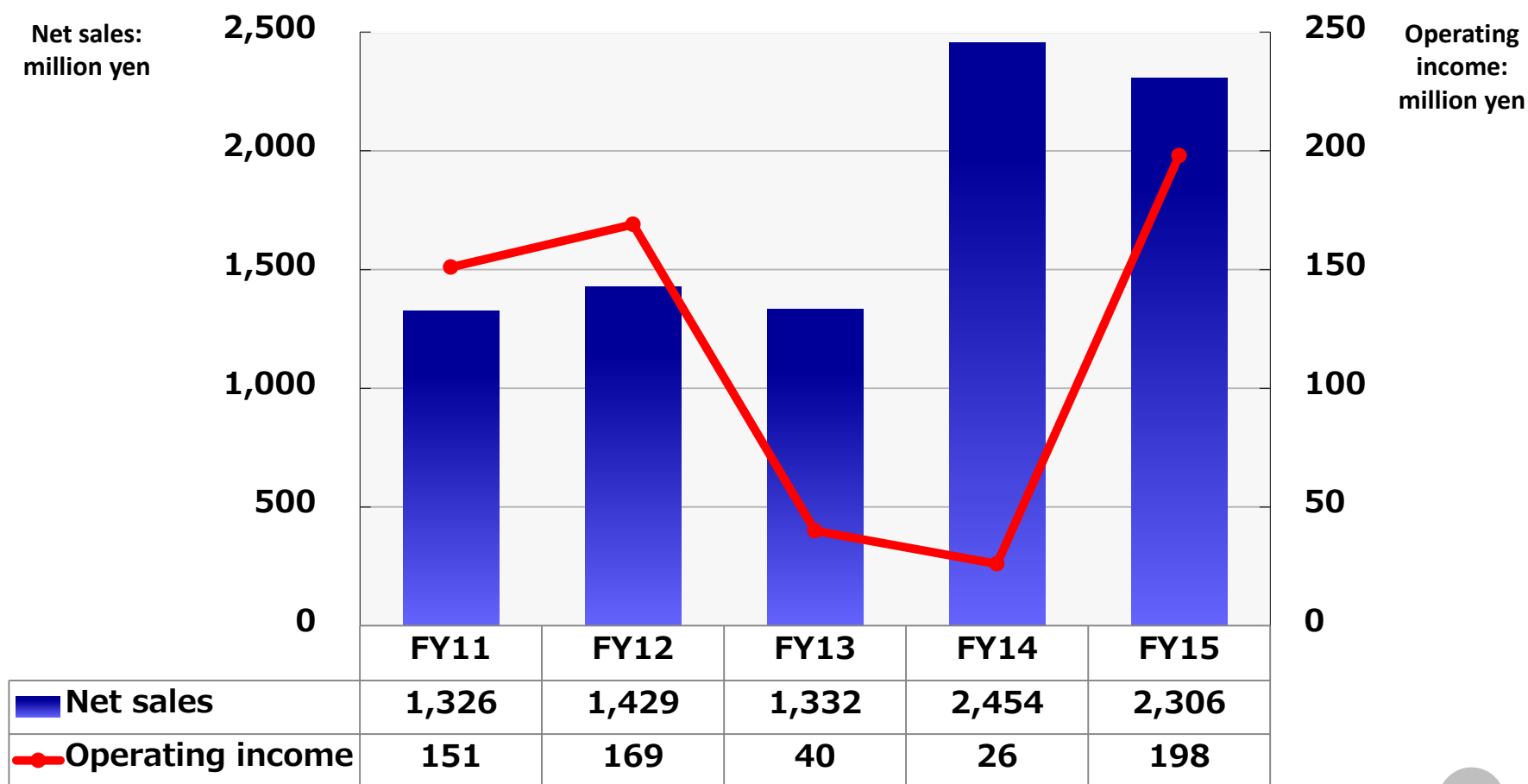
Driven by the active deployment of new services, net sales in the Content Business remained roughly at the previous years level at ¥4,549 million. Moreover, despite cost reductions, due to the absorption of losses sustained by a new subsidiary, operating income decreased by 23.5% year on year to ¥128 million.



# Results of the Point Service Business During FY 2015



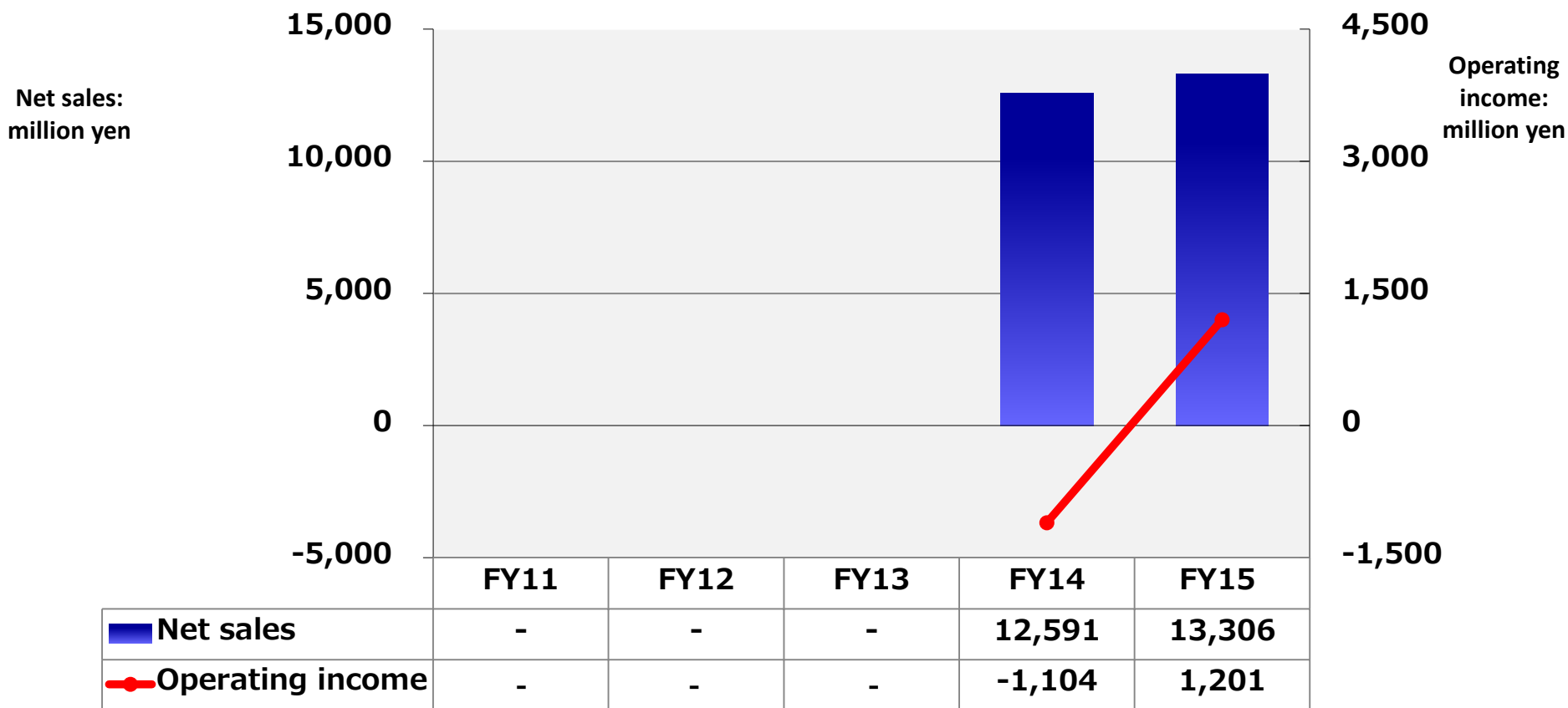
Despite an increase in the number of new points issued, net sales decreased by 6.0% to ¥2,306 million. However, due to a temporary decrease in the cost of recovering old points in line with the transfer to server management-based operation, and to tighter control of sales costs and general administrative expenses, operating income rose sharply by 662.1% year-on-year to ¥198 million.



# Results of the Columbia Business During FY 2015



Favorable sales of animation titles, game software and artist management services boosted the Columbia Business's sales by 5.7% to ¥13,306 million. In addition, strong sales of products using secondary sound sources and a general increase in product sales in the Direct Sales Business plus a steep decline in fixed costs stemming from the career change support measures raised operating income to ¥1,201 million, an increase of ¥2,305 million year on year.



※The Columbia Business's net sales and operating income have been included in the Faith Group's business results since FY 2014.  
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# FY 2015 Consolidated Business Performance by Segment (Compared with the Previous Fiscal Year)



(Unit: million yen)

	FY14	FY15	Year-on-year change	
			(amount)	(%)
<b>Net Sales</b>	<b>19,597</b>	<b>20,163</b>	<b>+566</b>	<b>+2.9%</b>
Content Business	4,550	4,549	0	0.0%
Point Service Business	2,454	2,306	(147)	(6.0%)
Columbia Business	12,591	13,307	715	5.7%
<b>Operating income</b>	<b>(891)</b>	<b>1,534</b>	<b>2,426</b>	<b>—</b>
Content Business	168	128	(39)	(23.5%)
Point Service Business	26	198	172	662.1%
Columbia Business	(1,104)	1,201	2,306	—
Adjustment amount*	18	5	(13)	—
<b>Ordinary income</b>	<b>(862)</b>	<b>1,529</b>	<b>2,392</b>	<b>—</b>
<b>Net income attributable to shareholders of the parent</b>	<b>3,340</b>	<b>646</b>	<b>3986</b>	<b>—</b>

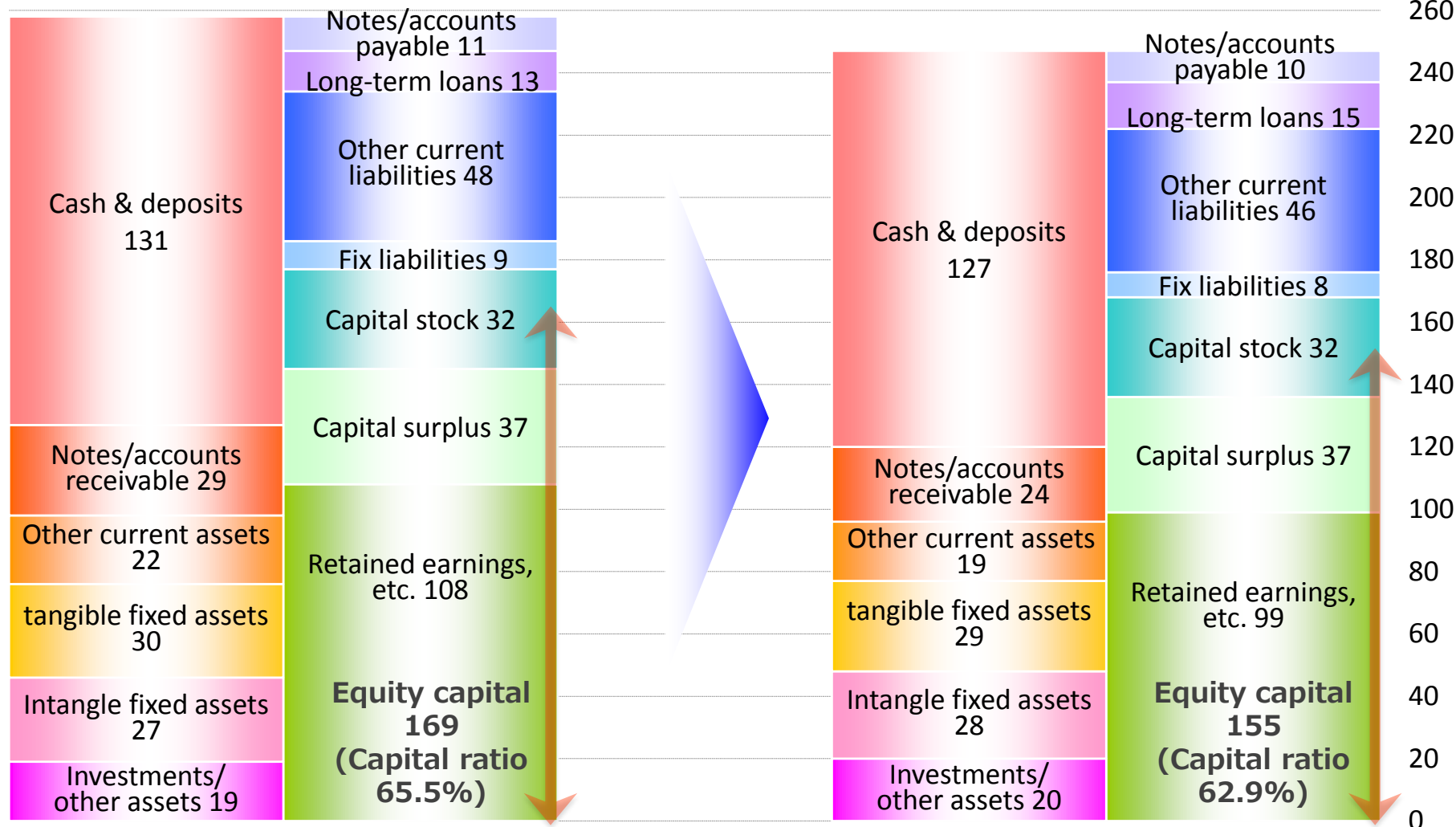
※The adjustment amount is due to the elimination of inter-segment transactions.

# FY 2015 Consolidated Balance Sheet



## Faith Consolidated Balance Sheet Information

Unit: 100 million yen



**End of March 2015:**  
**Total assets ¥25,800 million**

**End of March 2016:**  
**Total assets ¥24,700 million**

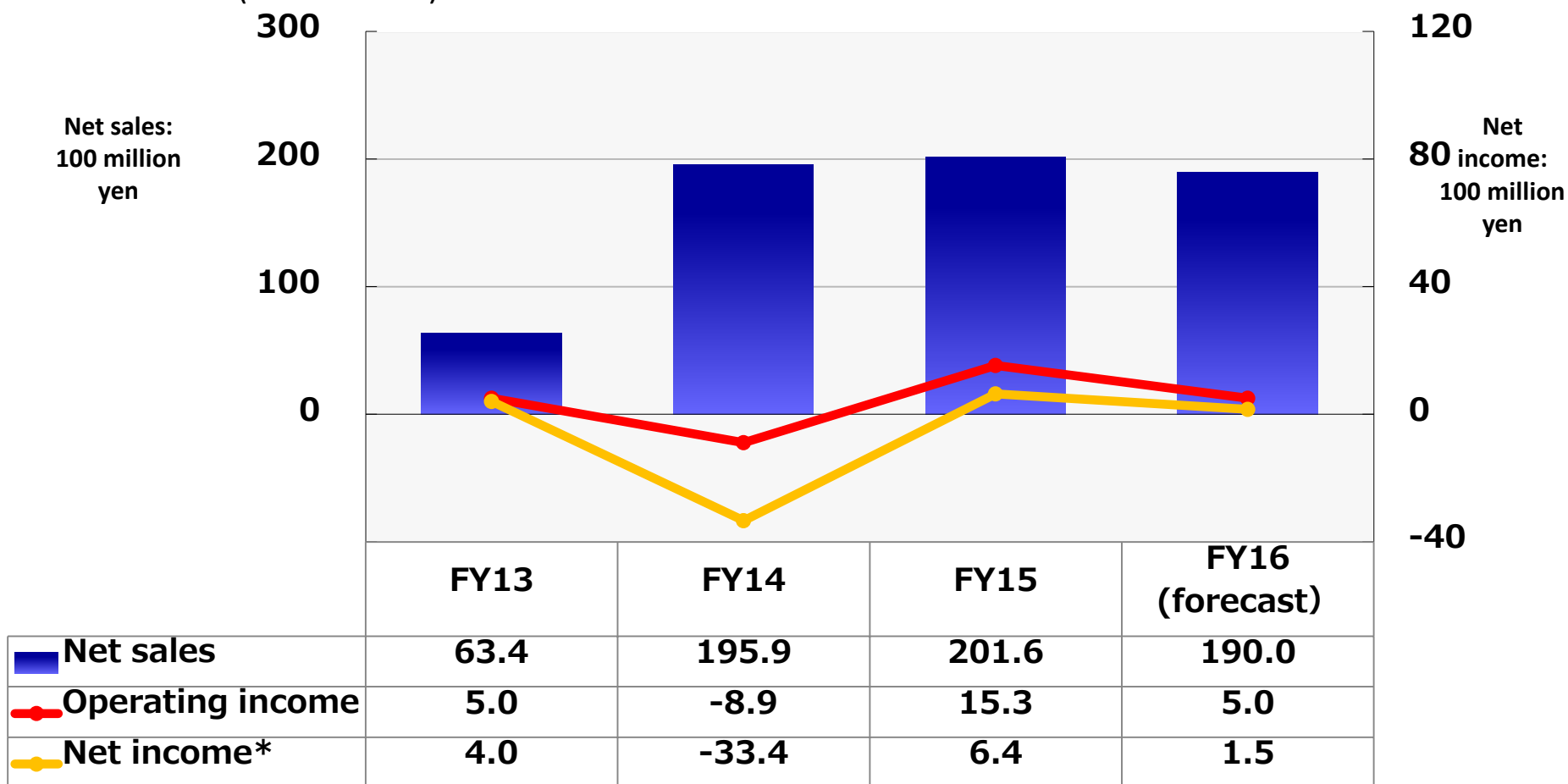


FY2016 Business Performance  
Forecast

# FY 2016 Full Year Business Performance Forecast



In the Columbia Business, sales of animation-related products, which were strong during FY 2015, are expected to decrease. Accordingly, for FY 2016, the Faith Group is forecasting net sales of ¥19,000 million (down 5.8%), an operating income of ¥500 million (down 67.4% year-on-year), and a net income of ¥150 million (down 76.8%).



\*Net income for the current term attributable to shareholders of the parent company

# FY 2015 Consolidated Business Performance Forecast by Segment



(Unit: million yen)

	FY14	FY16 (forecast)	Year-on-year change (amount)	Year-on-year change (%)
<b>Net Sales</b>	<b>20,163</b>	<b>19,000</b>	<b>(1,163)</b>	<b>(5.8%)</b>
Content Business	4,549	4,900	350	7.7%
Point Service Business	2,306	2,600	293	12.7%
Columbia Business	13,307	11,500	(1,807)	(13.6%)
<b>Operating income</b>	<b>1,536</b>	<b>500</b>	<b>(1,034)</b>	<b>—</b>
Content Business	128	125	(3)	(2.8%)
Point Service Business	198	200	1	0.6%
Columbia Business	1,201	175	(1,026)	(85.4%)
Adjustment amount*	5	0	(5)	—
<b>Ordinary income</b>	<b>1,529</b>	<b>450</b>	<b>(1,079)</b>	<b>—</b>
<b>Net income attributable to shareholders of the parent</b>	<b>646</b>	<b>150</b>	<b>(496)</b>	<b>—</b>

※The adjustment amount is due to the elimination of inter-segment transactions.

## Notice

This document and its supporting documents contain projections of our company's future performance. These are estimates by the management of Faith based on currently available information. There are potential risks and uncertainties that may affect the results. Please be advised that actual performance may differ significantly from the forecast.