

Supplemental Data for the Consolidated Financial Results for the Full Fiscal Year Ending March 2012 (FY 2011)

株式会社フェイス Faith Inc. May 11, 2012

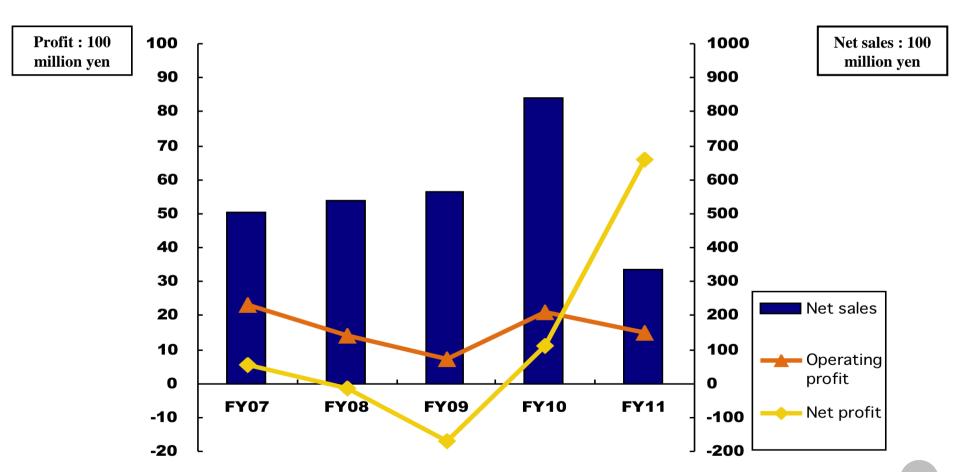


**Consolidated Financial Results for the Full Fiscal Year Ending March 2012 (FY 2011)** 

#### **Highlights of Consolidated Financial Results for FY 2011**



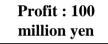
Net sales decreased in line with the elimination of our consolidated subsidiary WebMoney Corporation from the Group's consolidated financial results, which also led to a decrease in operating profit. However, as a result of the sale of the Company's shareholding in WebMoney, etc., the Group recorded substantial rise in net profit.

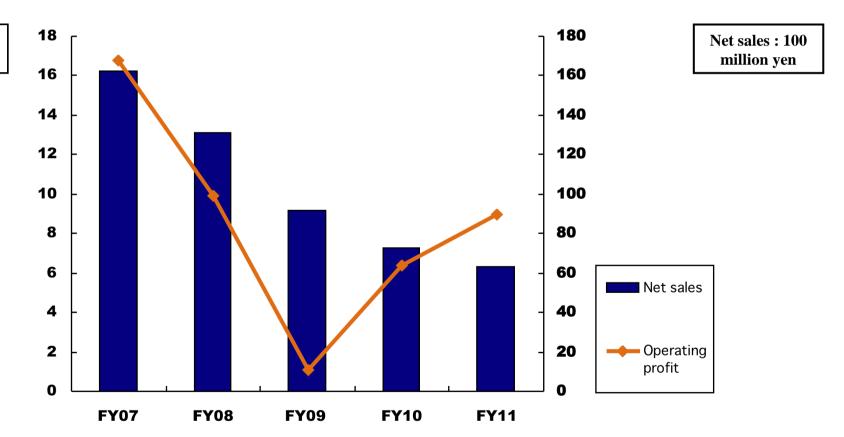


#### Results of the Contents Business During FY 2011



Although net sales decreased mainly due to lower sales in the Ringtone Business etc., operating profit increased as a result of the Group's efforts to reduce costs, etc.

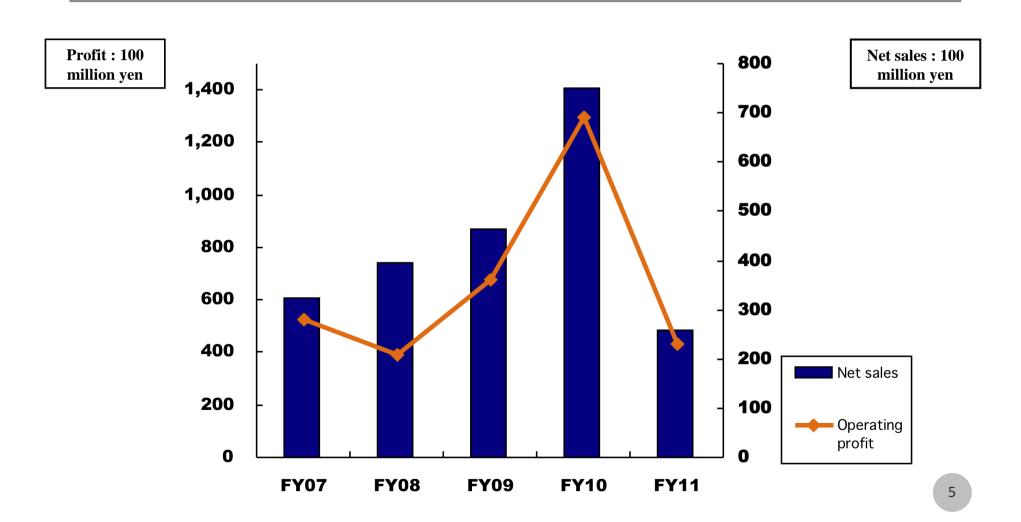




#### Results of the Electronic Money Business During FY 2011



In line with Company's sale of is shareholding in WebMoney Corporation in July 2011, this subsidiary was excluded from the consolidated financial results from the second quarter, so its business performance for the year remains at the level recorded for the first quarter.



## FY 2011 Consolidated Financial Forecasts By by Segment



(Compared with the Previous Fiscal Year)

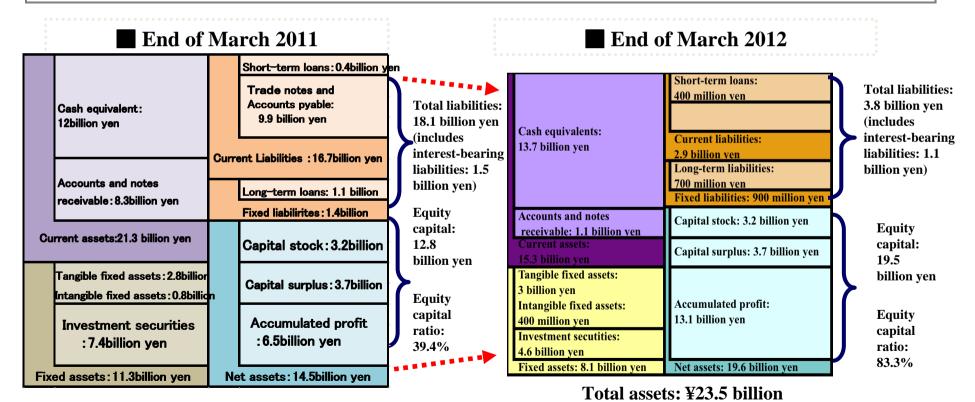
		FY10	FY11	Year-on-year change (amount)	Year-on-year change (%)
Net sales		84,191	33,415	▲ 50,776	-60.3%
	Content Business	7,395	6,372	▲ 1,023	-13.8%
	Electronic Money Business	75,165	25,717	▲ 49,448	-65.8%
	Others	1,630	1,326	▲ 304	-18.7%
Operating profit		2,129	1,576	▲ 553	26.0%
	Content Business	647	990	343	-53.5%
	Electronic Money Business	1,298	430	▲ 868	-66.8%
	Others	183	155	▲ 28	16.1%
Recurring profit		2,213	1,758	▲ 455	20.5%
Net profit		1,181	6,665	5,484	464.0%

## **FY 2011 Consolidated Balance Sheet**



(Compared with End of Previous Fiscal Year)

As a result of decreases in bills receivable, accounts receivable and investment securities following the exclusion of WebMoney Corporation from the scope of consolidation, total assets shrank by approximately ¥9,200 million. Moreover, in line with a decrease in total liabilities due mainly to decreases in bills payable and accounts payable, and to the increase in accumulated net profit due to the recording of substantial increase in net profit for the year under review, the equity capital ratio increased from 39.4% to 83.3%, significantly improving the Group's financial standing.



Total assets: ¥32.7 billion

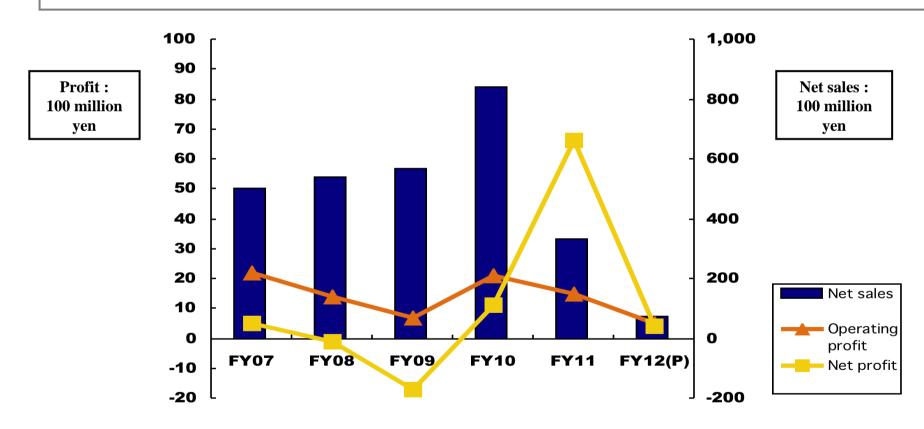


**FY 2012 Business Performance Forecast** 

#### FY 2012 Full Year Business Performance Forecast



In the wake of the sell-off of the Company's shareholding in WebMoney Corporation in the previous fiscal year, declines in sales and profit are forecast for FY 2012. Based on its Multi-Content and Multi-Platform Strategy, The Faith Group will focus its energies on creating new content distribution systems in order to deliver excellent and high added-value contents to its users.



# **FY 2012 Consolidated Business Performance Forecast by Segment**



		FY10	FY11	Year-on-year change(amount)	Year-on-year change (%)
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**Reference Materials** 

#### **Amortization of Goodwill**

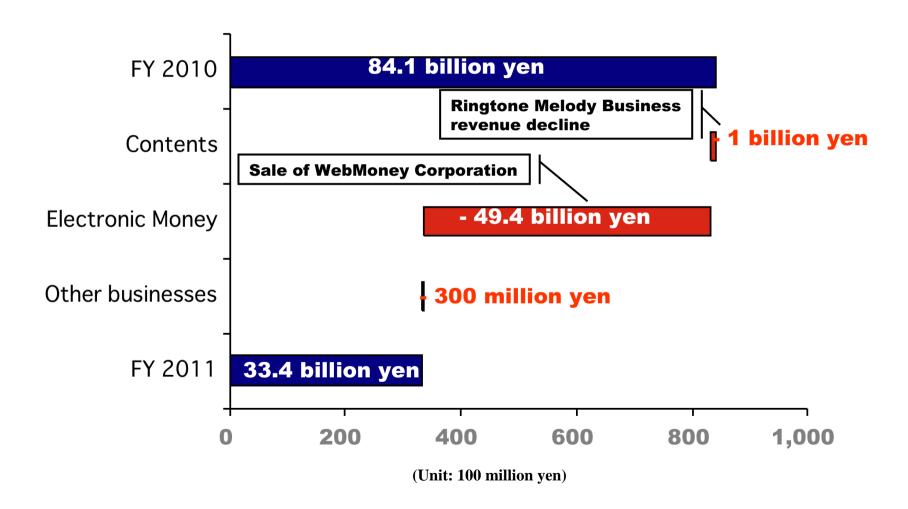


	FY10	FY11	FY12 (Plan)	FY13 (Plan)
WebMoney	82	20	-	-
Faith WonderWorks	938	178	26	20
Others	-2	-2	-2	-2
Total	1,018	196	24	18

#### **FY 2011 Full Year Consolidated Net Sales**



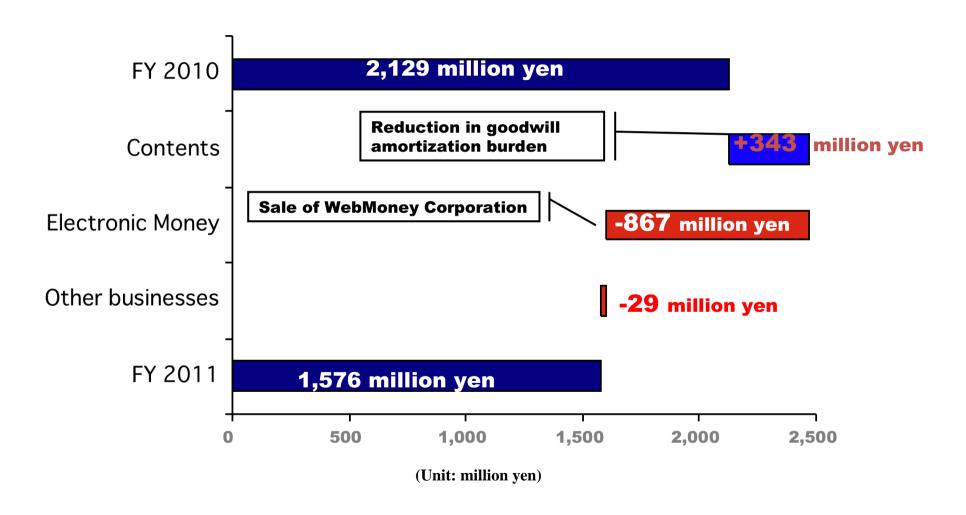
(Compared with Previous Fiscal Year)



## **FY 2011 Consolidated Operating Profit**

(Compared with the Previous Fiscal Year)

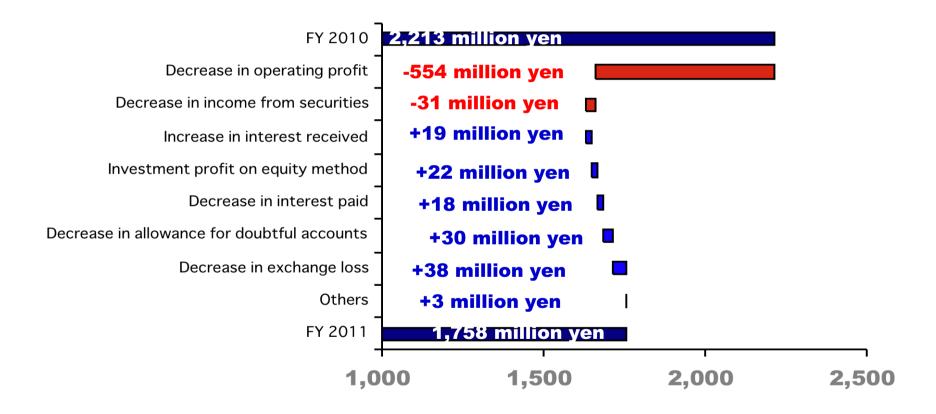




#### FY 2011 Consolidated Recurring Profit

(Compared with the Previous Fiscal Year)

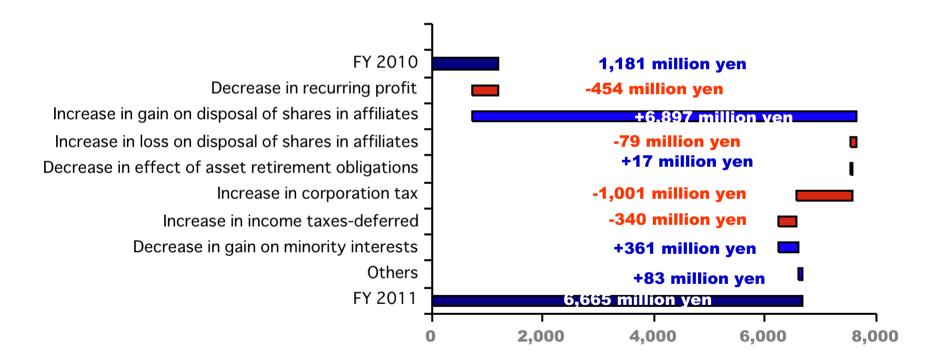




#### **FY 2011 Consolidated Net Profit**

(Compared with the Previous Fiscal Year)







## **Notice**

This document and its supporting documents contain projections of our company's future performance. These are estimates by the management of Faith based on currently available information. There are potential risks and uncertainties that may affect the results. Please be advised that actual performance may differ significantly from the forecast.