

## **Supplemental Data for Consolidated** Financial Results For 1st Quarter of Fiscal Year **Ending March 2009 (FY08)**









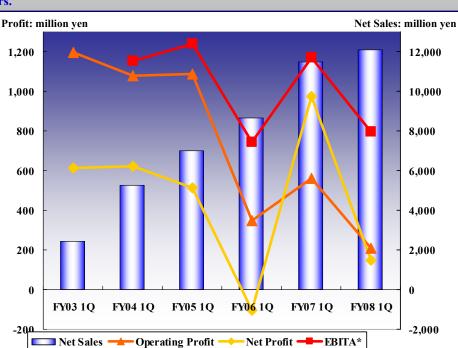


Faith, Inc. August12, 2008

#### **Highlights of Consolidated Financial Results**

Achieved continued high growth in Net sales with expansion of group companies especially content distribution and Electronic Money business.

Offsetting the decrease caused by the sellouts of overseas subsidiaries and other factors. All the profit indices sharply rose as a result of overseas business realignment and other



<sup>\*</sup> EBITA (Operating profit before amortization of goodwill) = Operating profit + Amortization of Goodwill













# FY08 1Q Consolidated Financial Result by Segment (year-on-year change)



(million yen)

	FY07 Year-on- year year change (Amoun (%)		. ·			FY08 Plan	Progress ratio	FY08 Interim Plan	Progress ratio			
Net Sales	11,469	2,832	32.8%	12,070	600	5.2%		57,000	21.2%	25,700	47.0%	
Content	4,165	658	18.8%	3,090	▲ 1,075	-25.8%	Contribtion of GIGA Networks in 3 months (1 month in the year-ago period) +approx. 800 million yen Contribution of newly consolidated 5 subsidiaries +approx. 700 million yen Decrease the revenue from ringtone solution \( \Delta\) approx. 200 million yen Overseas business \( \Delta\) approx. 600 yen(decrease due to realignment)	14,700	21.0%	-	-	Mobile Game
Electric Payment	6,882	2,135	45.0%	8,637	1,755	25.5%	Continuous rise in amount of settlement, mainly in online game	40,700	21.2%	_	-	
Others	421	38	10.2%	342	▲ 79	-18.9%		1,600	-	-	_	
Operating Profit	561	211	60.3%	210	▲ 350	-62.5%		1,200	17.5%	400	52.5%	Internet
Content	389	▲ 261	-40.2%	157	▲ 231	-59.5%	Decrease the revenue from ringtone solution ▲approx. 200 million yen/ Prior investment in creation of new market	500	31.4%	-	-	
Electric Payment	151	41	38.1%	51	▲ 99	-65.9%	Increased revenue effect	600	8.5%	- 1	_	Computer
Others	20	69	1.0%	1	▲ 19	-93.5%		100	1	_	_	
Recurring Profit	406	152	59.9%	148	▲ 258	-63.6%		1,000	14.8%	300	49.3%	
Net Income	971	1,074	-	146	▲ 824	-84.9%		100	146.0%	40	365.0%	

<sup>\*</sup>Either of forecasts for net sales, operating profit, recurring profit or net profit have not modified at the announcement of the financial statements for FY08 1O.

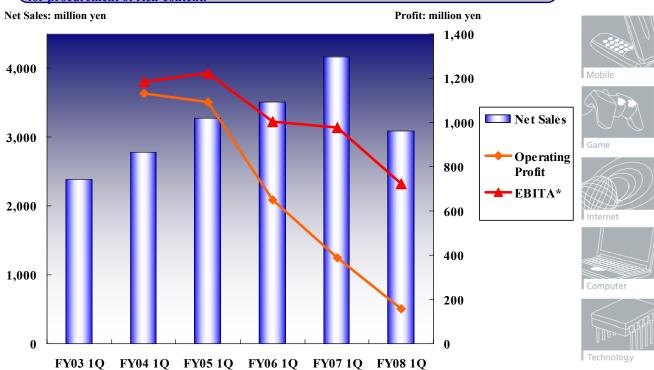
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#### Results of Content Distribution Business during FY08 1Q

Net sales decreased due to the decline of overseas revenue caused by the business realignment, despite the steady growth in Japan.

Profit also decreased due to the prior investments in new businesses and the increase in cost for procurement of rich-content.

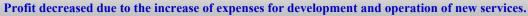




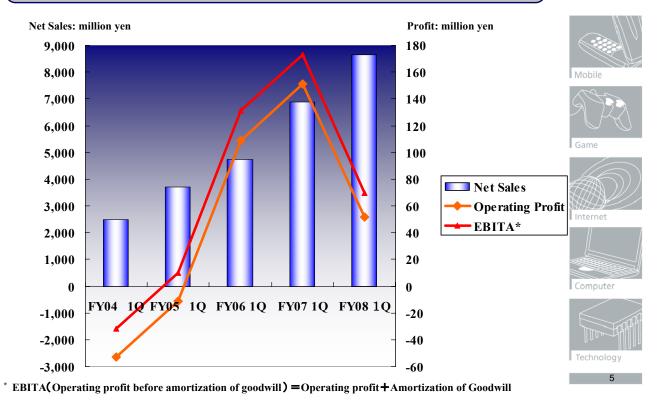
<sup>\*</sup> EBITA (Operating profit before amortization of goodwill) = Operating profit + Amortization of Goodwill

#### Results of Electronic Money Business during FY08 Q1

Net sales achieved continuous high growth driven by increase in amount of settlement, mainly in online game.







**Appendix** 













Computer



Technology

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## FY08 1Q Consolidated Financial Result by Segment



(million yen)

		FY03 1Q	FY04 1Q	Year-on- year change (Amount)	Year-on- year change (%)	FY05 1Q	Year-on- year change ( Amount)	Year-on- year change (%)	FY06 1Q	Year-on- year change ( Amount)	Year-on- year change (%)	FY07 1Q	Year-on- year change ( Amount)	Year-on- year change (%)	FY08 1Q	Year-on- year change ( Amount)	Year-on-year change (%)
r	let Sales	2,416	5,281	2,865	118.6%	7,007	1,726	32.7%	8,636	1,629	23.3%	11,469	2,832	32.8%	12,070	600	39.8%
	Content	2,385	2,786	401	16.8%	3,278	492	17.7%	3,506	228	7.0%	4,165	658	18.8%	3,090	▲ 1,075	-11.9%
	Electric Payment	-	2,491	2,491	-	3,721	1,230	49.4%	4,747	1,026	27.6%	6,882	2,135	45.0%	8,637	1,755	82.0%
	MVNO	-	-	-	-	-	-	-	0	-	-	-	-	-	-	-	-
	Others	31	4	▲ 27	-87.1%	8	4	100.0%	382	374	4686.1%	421	38	10.2%	342	▲ 79	-10.6%
(	Operating Profit	1,196	1,077	▲ 119	-9.9%	1,086	9	0.8%	350	▲ 735	-67.8%	561	211	60.3%	210	▲ 350	-39.9%
	Content	1	1,131	1,131	_	1,092	▲ 39	-3.4%	650	<b>▲</b> 441	-40.4%	389	▲ 261	-40.2%	157	▲ 231	-75.8%
	Electric Payment	1	▲ 53	▲ 53	-	<b>▲</b> 11	42	-	109	120	-	151	41	38.1%	51	▲ 99	-52.9%
	MVNO	1	-	ı	-	-	-	-	▲ 361	▲ 361	-	-	361	-	-	-	-100%
	Others	1	<b>▲</b> 1	<b>A</b> 1	_	5	6	-	▲ 49	▲ 54	-	20	69	-	1	▲ 19	-103%
F	Recurring Profit	1,206	1,090	▲ 116	-9.6%	1,145	55	5.0%	254	▲ 890	-77.8%	406	152	59.9%	148	▲ 258	-41.8%
r	let Income	613	623	10	1.6%	513	<b>▲</b> 110	-17.7%	▲ 102	<b>▲</b> 615	-	971	1,074	-	146	▲ 824	-243.2%











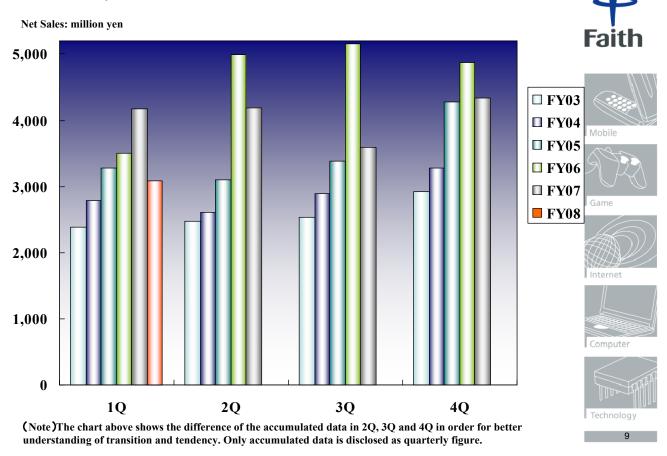
FY08 Consolidated Financial Forecasts by Segment (million yen)

	FY 2007	FY 2008 (Plan)	Year-on- year change (Amount)	Year-on- year change (%)	Reasons for year-on- year change
Net Sales	50,192	57,000	6,807	13.6%	
Content-distribution Services	16,264	14,700	▲ 1,564	-9.6%	Decrease of overseas business(disposal of TakeNET, liquidation of Faith Technologies) \( \Delta approx. \)\( \lambda 1.1 \)\( \text{billion} \)\( \Decrease \)\( \text{the revenue from ringtone solution } \Delta approx. \)\( \lambda 700 \)\( \text{million} \)\( \text{Increase of domestic contents business} \)
Electronic Payment Business	32,389	40,700	8,310	25.7%	
MVNO Business	_	_	_	_	
Others	1,538	1,600	61	4.0%	
EBITDA	5,285	4,200	▲ 1,085	-20.5%	
Content-distribution Services	4 570		▲ 1,279	-27.9%	Prior investment in development of NFRM distribution platform and in implement of production and procurement of rich-contents
Electronic Payment Business	643	800	157	24.4%	Increased revenue effect
MVNO Business	_	_	_	_	
Others	64	100	36	56.3%	
Operating Profit	2,266	1,200	▲ 1,066	-47.1%	
Content-distribution Services	1,674	500	▲ 1,174	-70.1%	Prior investment in development of NFRM distribution platform and in implement of production and procurement of rich-contents
Electronic Payment Business	527	600	72	13.7%	Increased revenue effect
MVNO Business	_	_	_	_	
Others	63	100	36	56.4%	
Recurring profit	1,909	1,000	▲ 909	-47.6%	
Net Income	537	100	▲ 437	-81.4%	

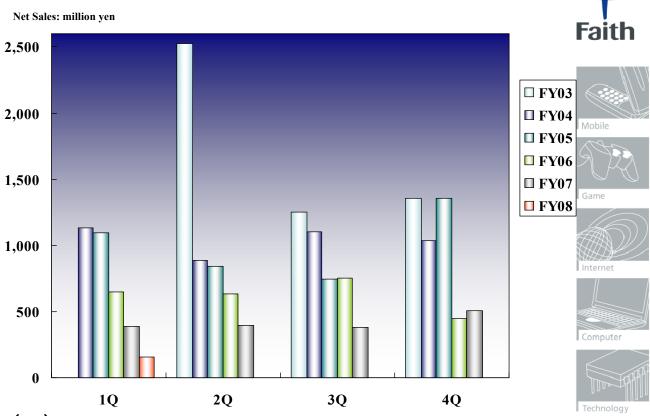


<sup>\*</sup>Either of forecasts for net sales, operating profit, recurring profit or net profit have not modified at the announcement of the financial statements for FY08 1Q.

#### **Quarterly Net Sales for the Contents Business**



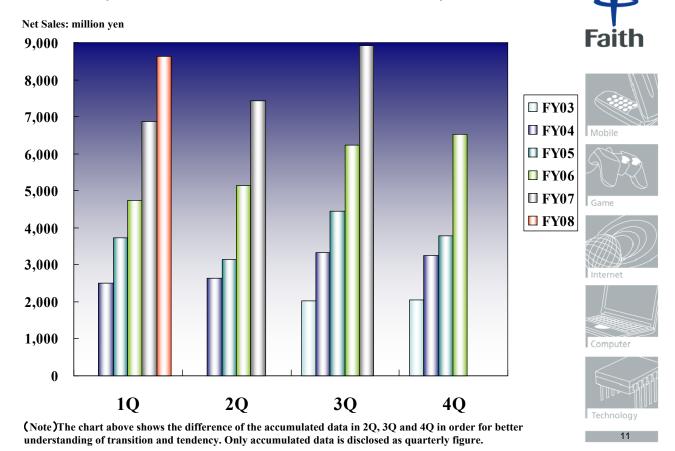
## **Quarterly Operating Profit for the Contents Business**



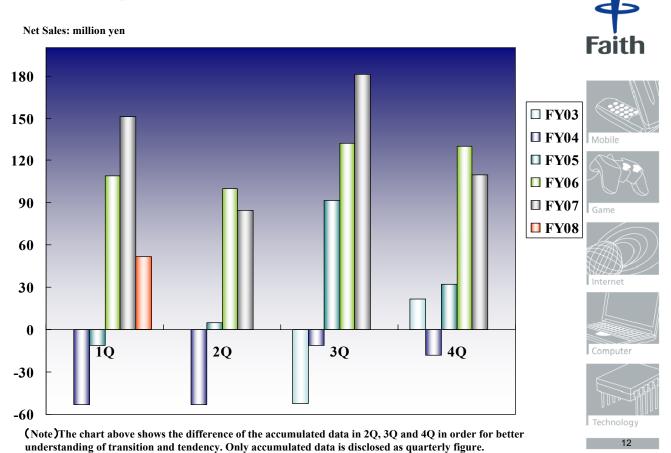
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(Note)The chart above shows the difference of the accumulated data in 2Q, 3Q and 4Q in order for better understanding of transition and tendency. Only accumulated data is disclosed as quarterly figure.

#### **Quarterly Net Sales for the Electronic Money Business**



#### **Quarterly Operating Profit for the Electronic Money Business**



#### **Quarterly Consolidated Financial Result by Segment**



#### (million yen)

		FY03				FY04				FY05				
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
N	et Sales	2,416	2,503	4,564	5,188	5,281	5,240	6,569	6,537	7,007	6,242	7,861	8,929	
	Content	2,385	2,475	2,526	2,913	2,786	2,604	2,889	3,270	3,278	3,095	3,384	4,282	
	Electric Payment	-	_	2,027	2,057	2,491	2,636	3,337	3,259	3,721	3,133	4,457	3,794	
	MVNO	-	-	-	_	ı	-	-	_	_	-	0	0	
	Others	31	28	- 11	218	4	0	342	7	8	13	19	852	
$\mathbf{O}_{\mathbf{I}}$	erating Profit	1,196	1,333	1,192	1,394	1,077	832	1,090	1,017	1,086	854	546	904	
	Content	-	2,523	1,254	1,356	1,131	885	1,101	1,034	1,092	839	743	1,354	
	Electric Payment	•	-	▲ 52	22	▲ 53	▲ 53	<b>▲</b> 11	<b>▲</b> 18	▲ 11	5	92	32	
	MVNO	ı	-	-	-	ı	-	-	-	-	-	▲ 297	▲ 409	
	Others	ı	6	<b>▲</b> 10	16	<b>▲</b> 1	1	0	2	5	9	7	▲ 73	
R	ecurring Profit	1,206	1,235	1,179	1,393	1,090	849	1,060	1,047	1,145	882	575	852	
N	et Income	613	678	630	779	623	391	554	▲ 1,252	513	376	138	410	

**FY07** 

11,469

6,882

421

561

389

151

11,982

7,418

396

12,867

8,926

383

181

110

12,042

6.52

606

449

130

▲ 553

11,916

6,231

540

383

749

132

**▲** 454











#### **Amortization of Goodwill**

FY06

4,747

382

350

650

109

▲ 361

5,144

635

100

**▲** 463

Net Sales

Electric Pav

Operating Profit

Electric Payment

MVNO Others

Content

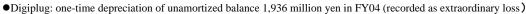
MVNO

Recurring Profit Net Incom



#### (million yen)

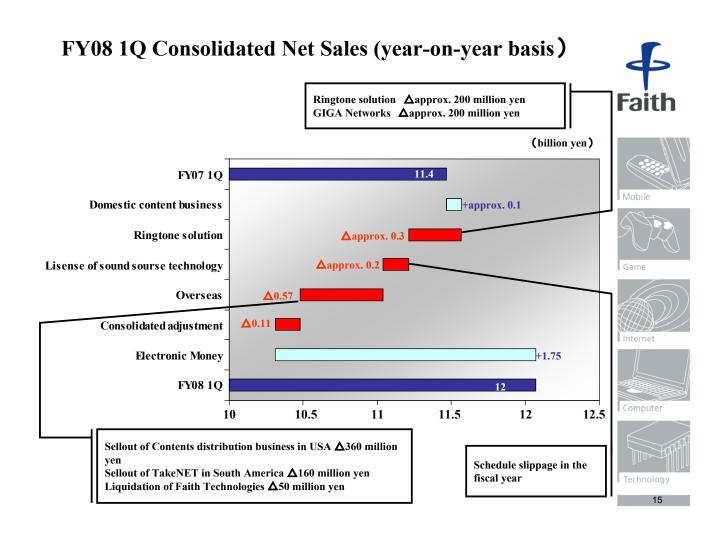
	FY04	FY05	FY06	FY	07	FY	708	Years of	End of	
				1Q	Full Year	1Q	Full Year (Plan)	amortization	amortization	
WebMoney	82	82	82	22	84	18	74	10 year	2013/9	Mobile
Digiplug	239	_	_	_	_	_	_	_	-	R
TakeNet	_	531	424	_	-	_	_	_	-	7
Faith Communications	_	63	94	_	-	_	_	_	_	
Goody Point	_	39	39	_	-	_	_	_	-	Game
GIGA Networks	_	_	1,771	531	2,125	531	2,125	5 Year	2011/5	
Brave	_	_	_	_	3	1	3	5 Year	2012/3	
MVP	_	_	_	1	4	1	4	5 Year	2012/3	
Media Complex	_	_	_	_	11	4	11	5 Year	2012/6	Interne
Cyber Plus	_	_	217	54	217	29	118	5 Year	2011/3	
Total	322	715	2,627	2,021	2,444	584	2,334	_	_	



- Goodypoint: one-time depreciation of unamortized balance 308 million yen in interim FY06 (recorded as extraordinary loss)
- TakeNET: one-time depreciation of unamortized balance 2,218 million yen in 3Q FY06 (recorded as extraordinary loss)
- Faith Communications: one-time depreciation of unamortized balance 462 million yen in 3Q FY06 (recorded as extraordinary loss)

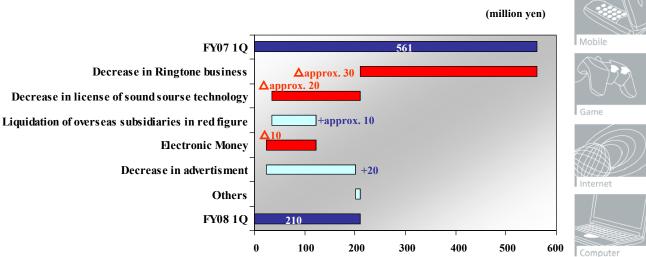






#### FY07 1Q Operating Profit (year-on-year basis)

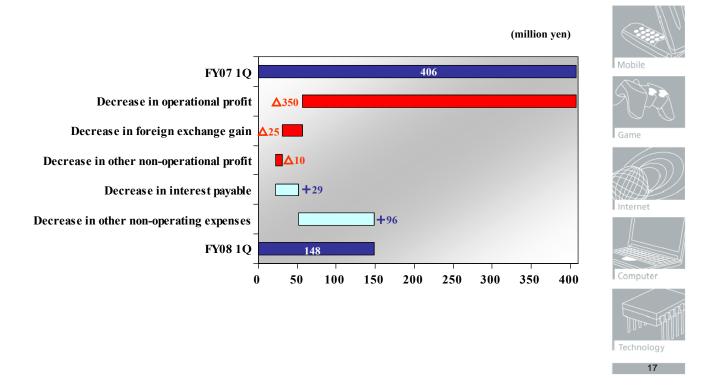


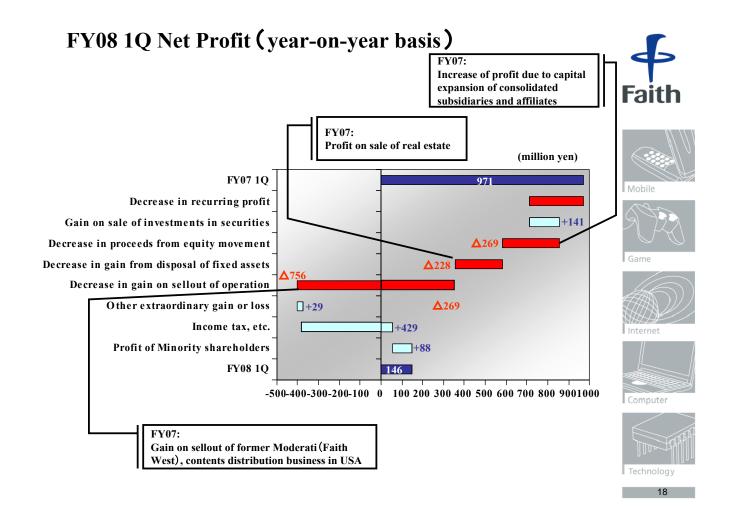




## FY08 1Q Recurring Profit (year-on-year basis)





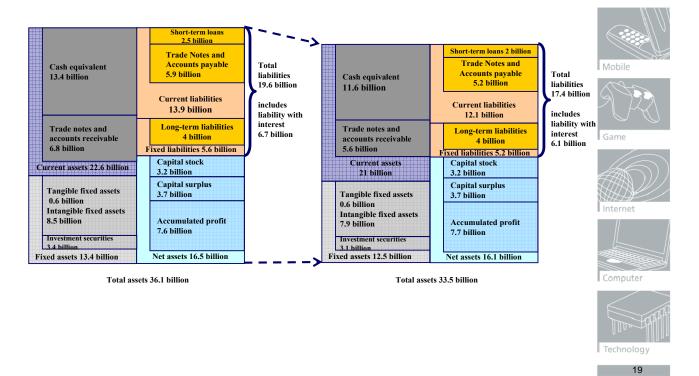


#### **Consolidated Balance Sheet (year-on-year change)**



**End of March 2008** 

#### End of June 2008



#### **Notice**

This document and its supporting documents contain projections of our company's future performance. These are estimates by the management of Faith based on currently available information. There are potential risks and uncertainties that may affect the results. Please be advised that actual performance may differ significantly from the forecast.





Mobile



■ Game



Internet



Computer



Technology