

**Supplemental Data for Consolidated Financial Results** 

For the 3<sup>rd</sup> Quarter of Fiscal Year

**Ending March 2011 (FY10)** 



Mobile



Game





Computer



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Faith, Inc.

**February 10, 2011** 

# Consolidated Financial Results for the 3<sup>rd</sup> Quarter of FY10 (Ending March 2011)





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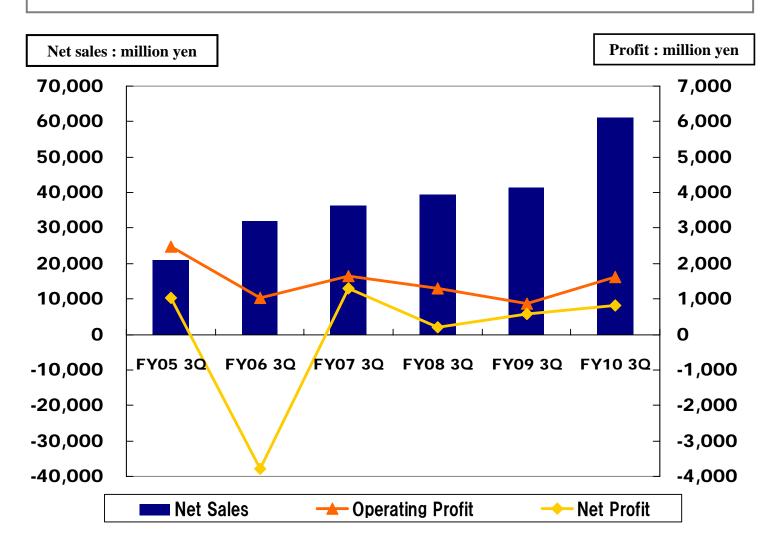


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#### FY10 3Q Highlights of Consolidated Financial Results

Consolidated net sales for the first nine months of FY10 increased 48.0% YoY to ¥61,061 million led by the continuous high growth in the Electronic Money Business. With the growth of the Electronic Money Business and the Group-wide cost reduction efforts, operating profit increased 88.1% YoY to ¥1,614 million and recurring profit increased 107.0 % YoY to ¥1,609 million. Net profit increased 41.0% YoY to ¥812 million.







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# FY10 3Q Consolidated Financial Result by Segment (year-on-year change)



(Unit: million yen)

			FY10 3Q				
				Year-on-year change (amount)	Year-on-year change (%)	FY10 Plan	進捗率
Net Sales		41,267	61,061	19,794	48.0%	78,000	78.3%
	Content business	7,096	5,625	▲ 1,471	-20.7%	8,100	69.4%
	Electronic Money business	33,312	54,395	21,083	63.3%	68,700	79.2%
	Others	858	1,039	181	21.1%	1,200	86.6%
Oparating profit		858	1,614	756	88.1%	1,300	124.2%
	Content business	297	589	292	97.8%	420	140.2%
	Electronic Money business	527	929	402	76.0%	840	110.6%
	Others	32	96	64	200.0%	40	240.0%
Recurring profit		777	1,609	832	107.0%	1,360	118.3%
Net profit		576	812	236	41.0%	600	135.3%



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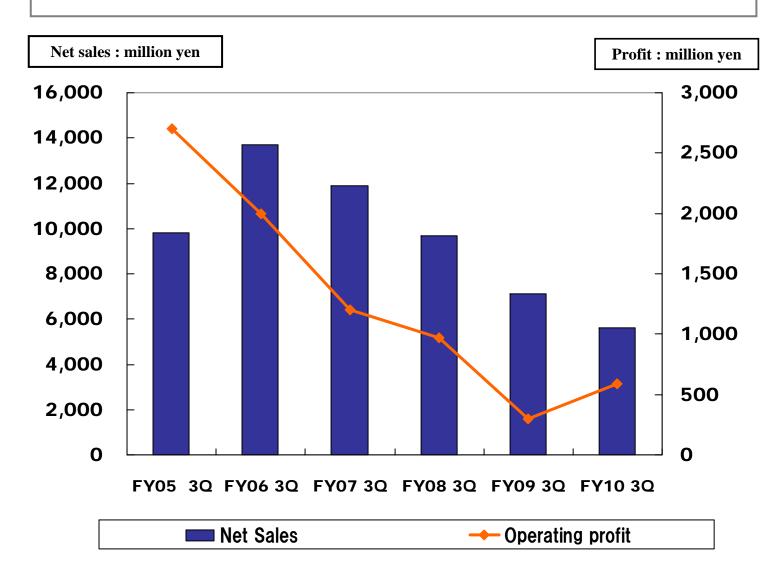
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## Results of the Contents Business During FY10 3Q

Although net Sales decreased due to the decreased sales in the ringtone business etc., operating profit increased as a result of the Group's realignment including integration and streamlining.







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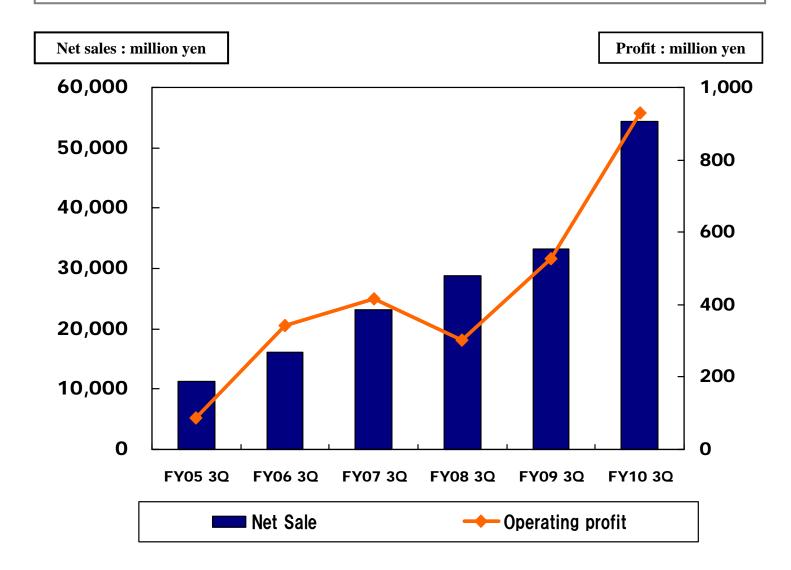
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# Results of the Electronic Money Business During FY10 3Q

Net sales firmly increased due to an increase of settlement amount in social games etc. in addition to the expansion of online games, and operating profit increased as well.







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# **Appendix**





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# **FY10 Consolidated Financial Forecasts by Segment**



(Unit: million yen)

			FY10				
		FY09	(Plan)	Year-on-year change (amount)	Year-on-year change (%)		
Net Sales		56,634	78,000	21,366	37.7%		
	Content busines	9,269	8,100	<b>▲</b> 1,169	-12.6%		
	Electronic Money	46,237	68,700	22,463	48.6%		
	Others	1,128	1,200	72	6.4%		
Oparating profit		735	1,300	565	76.9%		
	Content busines	11	420	409	3718.2%		
	Electronic Money	679	840	161	23.7%		
	Others	45	40	<b>▲</b> 5	-11.1%		
Recurring profit		627	1,360	733	116.7%		
Net pro		<b>▲</b> 1,755	600	2,355	-		



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<sup>\*</sup>FY10 (Plan) on sales and profit are modified on 4 November 2010

### **Amortization of Goodwill**



(Unit: million yen)



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	<b>FY</b> 09		<b>FY</b> 10		<b>FY</b> 11	<b>FY</b> 12	<b>FY</b> 13	<b>FY</b> 14
	3Q	Full year	3Q	Full year (Plan)	(Plan)	(Plan)	(Plan)	(Plan)
WebMoney	55	74	61	82	81	75	44	8
Faith Wonderworks	1,613	3,566	703	938	178	26	20	-
Others	10	15	-1	-2	-2	-2	-2	-1
Total	1,678	3,655	763	1,018	257	99	62	7



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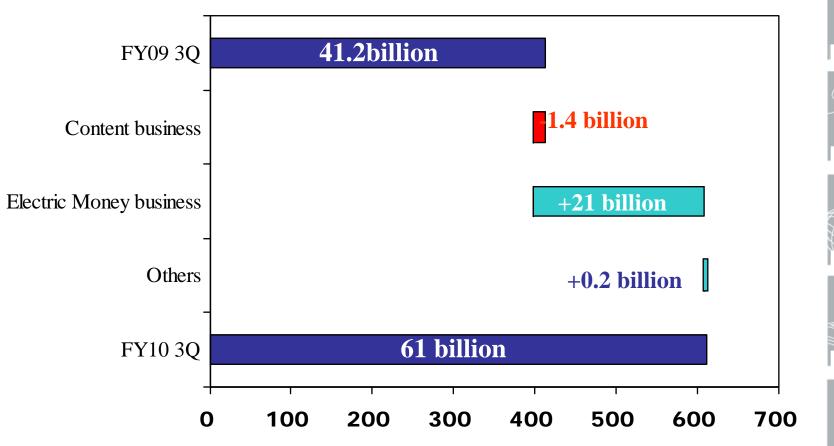


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# FY10 3Q Consolidated Net Sales (year-on-year basis)



(Unit: billion yen)





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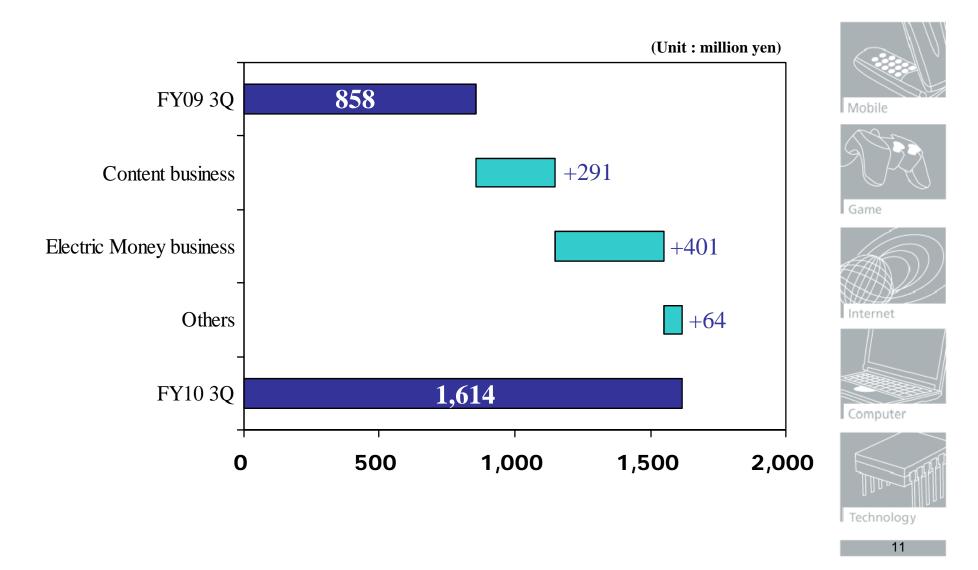
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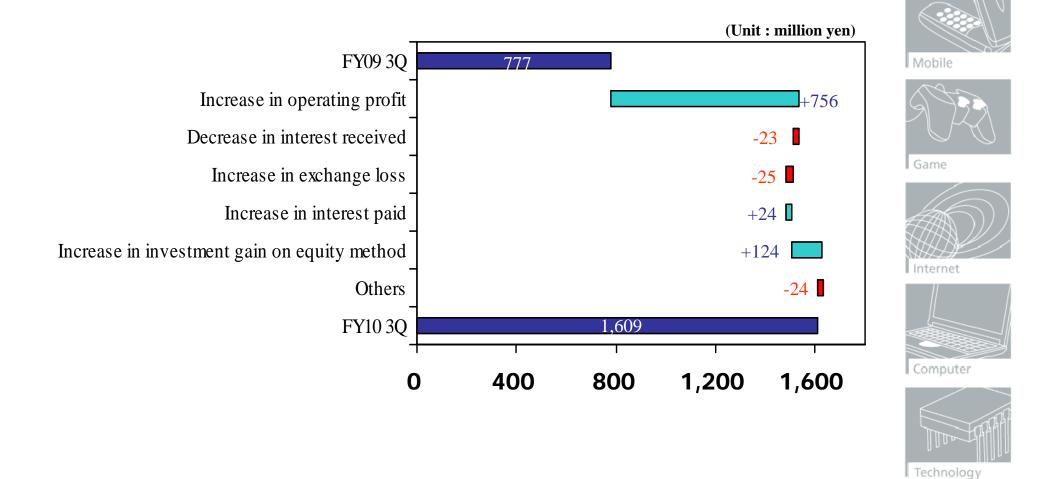
# FY10 3Q Operating Profit (year-on-year basis)





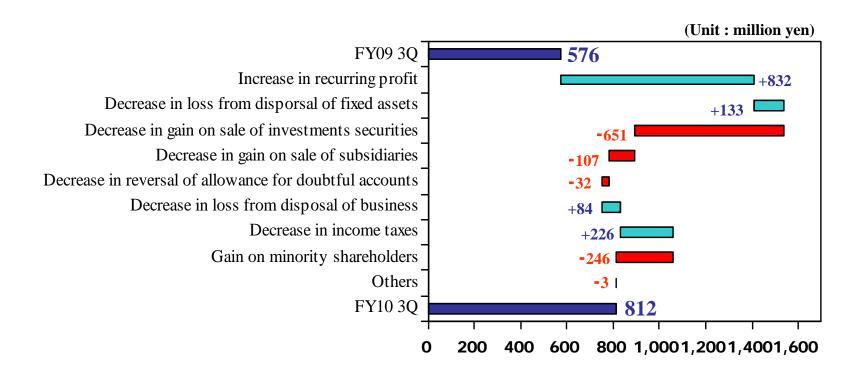
# FY10 3Q Recurring Profit (year-on-year basis)





# FY10 3Q Net Profit (year-on-year basis)







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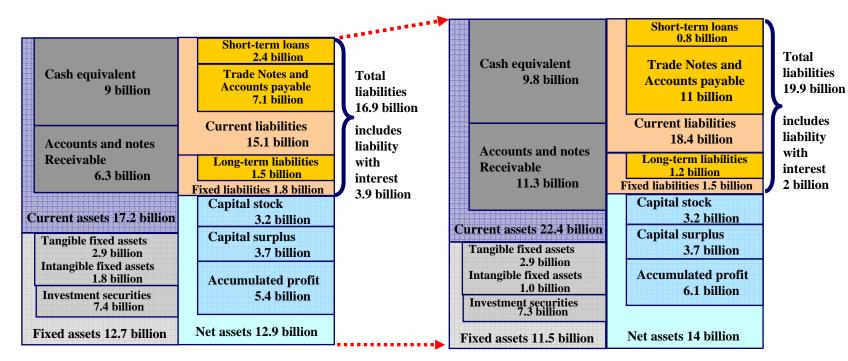
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# Consolidated Balance Sheet (year-on-year change)



#### End of March 2010

#### End of December 2010



Total assets 29.9 billion ven

Total assets 33.9 billion ven



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# **Notice**

This document and its supporting documents contain projections of our company's future performance. These are estimates by the management of Faith based on currently available information. There are potential risks and uncertainties that may affect the results. Please be advised that actual performance may differ significantly from the forecast.





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